

**Road Network Upgrading and
Overland Trade Expansion in Sub-Saharan Africa**

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Abstract

Recent research suggests that isolation from regional and international markets has contributed significantly to poverty in many Sub-Saharan African countries. Numerous empirical studies identify poor transport infrastructure and border restrictions as significant deterrents to trade expansion. In response, the African Development Bank has proposed an integrated network of functional roads for the subcontinent. Drawing on new econometric results, this paper quantifies the trade-expansion potential and costs of such a network. We use spatial network analysis techniques to identify a network of primary roads connecting all Sub-Saharan capitals and other cities with populations over 500,000. We estimate current overland trade flows in the network, using econometrically-estimated gravity model parameters, road transport quality indicators, actual road distances, and estimates of economic scale for cities in the network. Then we simulate the effect of feasible continental upgrading by setting network transport quality at a level that is functional, but less highly-developed than existing roads in countries like South Africa and Botswana. We assess the costs of upgrading with econometric evidence from a large World Bank database of road project costs in Africa. Using a standard approach to forecast error estimation, we derive a range of potential benefits and costs. Our baseline results indicate that continental network upgrading would expand overland trade by about \$250 billion over 15 years, with major direct and indirect benefits for the rural poor. Financing the program would require about \$20 billion for initial upgrading and \$1 billion annually for maintenance. We conclude with a discussion of supporting institutional arrangements and the potential cost of implementing them.

1. Introduction

This paper presents evidence on the trade-expansion potential of improvements in Sub-Saharan Africa's road network. The impetus for our work is well-summarized by the following description of a trucker's journey in Cameroon:

"The plan was to carry 1,600 crates of Guinness and other drinks from the factory in Douala where they were brewed to Bertoua, a small town in Cameroon's south-eastern rainforest. According to a rather optimistic schedule, it should have taken 20 hours, including an overnight rest. It took four days. When the truck arrived, it was carrying only two-thirds of its original load. ... we were stopped at road-blocks 47 times. ... Our road was rendered impassable by rain three times, causing delays of up to four hours. The Cameroonian government has tried to grapple with the problem of rain eroding roads by erecting a series of barriers ... that stop heavy trucks from passing while it is pouring. ... Early on the second evening ... we met a [locked] rain barrier in the middle of the forest. It was dark, and the man with the key was not there. ... he returned shortly before midnight. The hold-up was irritating, but in the end made no difference. Early the next morning, a driver coming in the opposite direction told us that the bridge ahead had collapsed, so we had to turn back. (The Economist (2002))¹

In this case, the driver did not even face a long wait at a border station. According to the African Development Bank (ADB, 2003), roadblocks and border controls add four to seven days to the three-day trip from Bangui, Central African Republic, to Douala, Cameroon. The ADB also estimates that a loaded truck on the Bangui-Douala road pays about \$580 at local barricades en route. A recent study by the Economic Community of West African States found up to seven check points per 100 km on parts of the region's road network.

Similar conditions prevail in much of the subcontinent, and overland transport is so difficult and costly that Africa's diverse regions remain largely isolated from one another. Overland trade between the large urban centers of West Africa and South Africa is basically nonexistent. Within many countries, abundant fertile soil lies fallow because

¹ According to one critique of this story, some roads traveled were particularly bad because the trucker avoided parts of the main road where roadblock costs were even higher. In any case, the critique reinforces the main point. Our thanks to our colleague Elke Kreuzwieser for drawing our attention to this.

hauling produce to market is too expensive, time-consuming and dangerous for truckers. Numerous empirical studies have examined the economic impact of poor roads.² Amjadi & Yeats (1995) find that the relatively low level of Sub-Saharan African exports is essentially due to high transport costs. In a study of transport costs and trade, Limao & Venables (2000) find that poor infrastructure accounts for 60% of transport costs for landlocked countries, as opposed to 40% for coastal countries.

Simuyemba (2000) has responded to this problem by calling for a more integrated approach to infrastructure planning in Africa:

... Africa needs a deliberate, systematic and concerted effort at the practical level to integrate, upgrade and modernize regional infrastructure so that it becomes the catalyst for Africa's growth. The regionally integrated corridor approach offers prospects for speedier integration of infrastructure systems in Africa. The vision and ultimate objective for Africa should be to create a single market of 750 million people that is competitive within itself and within the global economy. A critical pre-requisite to this is regional infrastructure integration across Africa.

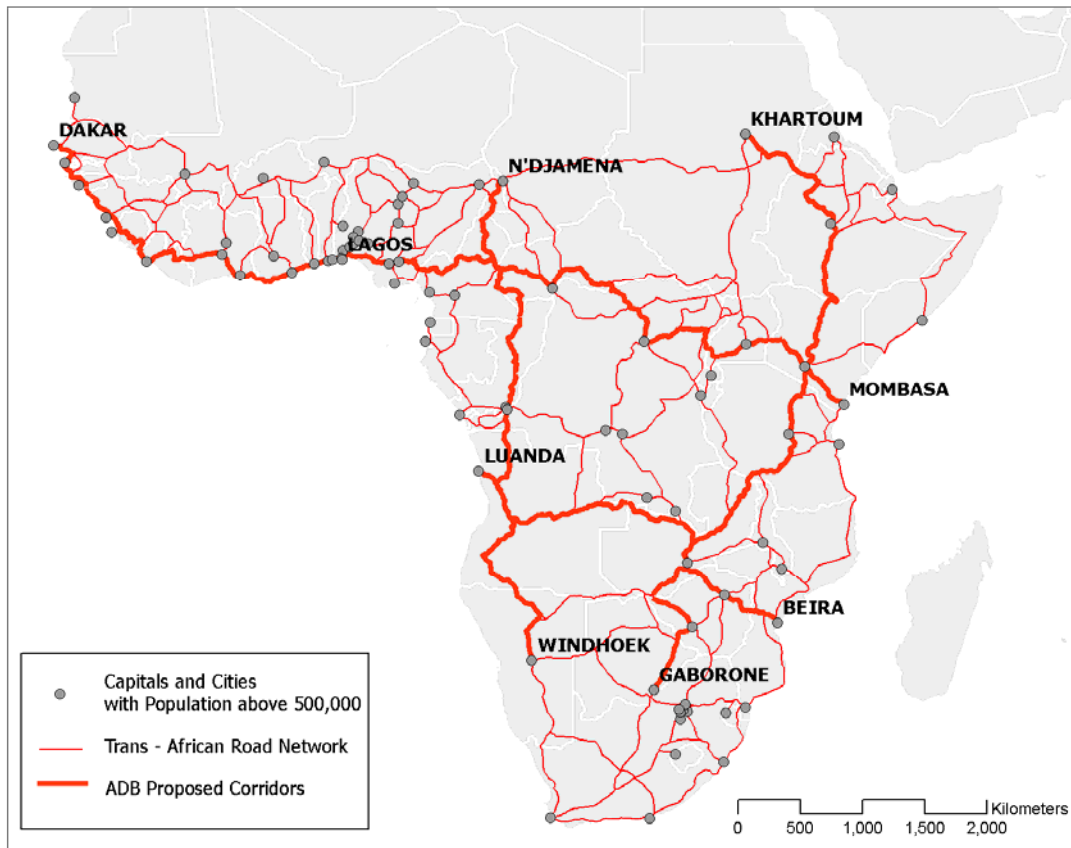
The World Bank and the African Development Bank (ADB) have both launched initiatives to encourage more integrated infrastructure development. The Bank's Sub-Saharan Africa Transport Policy Program (SSATP) has focused on regional and national programs for transport development (World Bank, 2003). The ADB has proposed development of a transcontinental road network, with seven major road corridors in Sub-Saharan Africa (ADB, 2003). Figure 1 depicts the ADB's proposed road network.

How much difference would an integrated, functional road network make for African development? This paper extends the previously-cited work by quantifying the economics of continental road network upgrading. Specifically, we use econometric

² See Henderson, Shalizi & Venables (2001) for a review of the literature.

evidence and spatial network analysis techniques to explore the relationship between road transport quality and overland trade in Sub-Saharan Africa.

Figure 1: The ADB's Proposed Highway Corridors (in bold) in Sub-Saharan Africa



We employ the conventional gravity model, which has provided a robust fit to the data in many recent studies of trade flows between cities, countries and regions. In this model, the volume of trade between two areas is directly proportional to their economic activity levels, and inversely proportional to the cost of transporting goods between them. In Africa, the cost of overland transport is greatly magnified by bad roads, difficult border crossings, and harassment of truckers at road blocks. Our modeling exercise estimates the trade growth that would result from removal of these difficulties, as well as the associated costs.

The remainder of the paper is organized as follows. Section 2 reviews the theoretical and empirical literature on gravity models, highlighting evidence on overland trade flows in developing countries. In Section 3, we use computer mapping to identify a network of primary roads connecting all 42 mainland Sub-Saharan capitals, along with 41 other cities with populations over 500,000.³ Section 4 estimates a gravity model for Sub-Saharan Africa, using inter-country trade data, road transport quality indicators, actual road distances, and estimates of economic scale for trading partners. We use the results to estimate current trade flows in the inter-city network, and to simulate the impact of a major improvement in road network quality. We explore the implications of our results for trade expansion at the regional, country and city levels. In Section 5 we estimate the costs of network improvement, using a World Bank database of upgrading and maintenance costs for hundreds of African road projects. Section 6 considers the environmental implications of network upgrading, and suggests ways in which new data on African biodiversity could be integrated into network planning. Drawing on our empirical results, Section 7 considers the establishment of a consortium to finance, administer and maintain the network. The consortium would join participating states and donor institutions in a long-term collaboration for road improvement, relaxation of trade restrictions, and overland trade expansion in Sub-Saharan Africa. Section 7 also estimates the cost of operating the network-wide consortium for 15 years. Section 8 concludes the paper by summarizing our benefit and cost estimates, as well as offering some thoughts on the feasibility of continental-scale upgrading.

³ Our analysis excludes Madagascar, Sao Tome and Principe, the Comoros, and other island states that are considered part of Sub-Saharan African.

2. Gravity Models of Trade

Empirical studies of transportation costs and trade often rely on the traditional gravity model, which relates the volume of trade between cities, countries or regions to their economic scales and the distance between them. In addition, some developing-country studies adjust for the quality of road transport infrastructure:

$$(1) \quad T_{ij} = k(X_{ij}) \frac{E_i^{\alpha_i} M_j^{\alpha_j} q_{ij}^B}{d_{ij}^\gamma}$$

where T_{ij} = Trade volume between areas i and j.
 E_i = Economic scale of the exporting area
 M_j = Economic scale of the importing area
 q_{ij} = Quality of road transport between areas i and j
 d_{ij} = Road distance between areas i and j
 X_{ij} = A vector of other trade-cost-related variables.

Distance proxies travel cost in developed-country gravity models, because road quality is assumed to be uniformly high. In developing countries, where road conditions vary greatly, the element $[d^\gamma/q^B]$ provides a closer approximation to the cost factor. The adjustment factor k, a constant multiplier in the core gravity model, can also be related to a vector of other relevant variables, X_{ij} , such as indicators of linguistic, political and economic ties between trading partners.

Empirical studies of the core gravity model, originated by Tinbergen (1962) and Pöyhönen (1963), have since been rationalized from several theoretical perspectives. Anderson (1979), Helpman and Krugman (1985), Bergstrand (1985, 1989, 1990), and Rossi-Hansberg (2005) have all derived equation (1) from models of trade that include imperfect competition and/or increasing returns to scale. Deardorff (1998) has derived the same equation from two Heckscher-Ohlin cases: frictionless trade and trade in

heterogeneous goods.⁴ Recent empirical studies have fitted a variety of augmented gravity models to international trade data. Frankel (1997) tests for the effects of a common border, per capita GDP, a common language, and membership in regional trading arrangements, as well as economic scale and distance. Rose (2000) augments Frankel's model by introducing colonial ties, exchange rate volatility and a common currency. Soloaga and Winters (2001) provide a further control for effective distance, by introducing a measure of generalized remoteness from all potential trade partners. Carillo and Li (2002) include the effects of a common border and trade association membership in a gravity-model analysis of Latin American trade. In an econometric analysis of trade links among seven of eight West African Economic and Monetary Union (WAEMU) countries⁵ and other states, Coulibaly and Fontagné (2004) augment distance with measures of transport infrastructure quality: percent of roads that are paved and quality of border-station customs services.⁶

Most of the cited econometric studies employ a log-transformation of the gravity model:

$$(2) \log T_{ij} = k_0 + \alpha_i \log E_i + \alpha_j \log M_j + \beta \log q_{ij} + \gamma \log d_{ij} + \varepsilon_{ij}$$

Estimation techniques vary with the cross-sectional and time series properties of the data.

The econometric results of Carillo and Li for Latin America and Coulibaly and Fontagné for West Africa are of particular interest for this paper, because both focus on developing regions. In addition, Coulibaly and Fontagné control for West African road infrastructure

⁴ For summaries of the relevant literature, see Yamarik and Ghosh (2005) and Feenstra, Markusen and Rose (2001).

⁵ The WAEMU countries are Togo, Benin, Cote d'Ivoire, Guinea Bissau, Senegal, Mali, Burkina Faso and Niger. Guinea-Bissau was excluded from the Coulibaly- Fontagné study because its foreign trade data were not available.

⁶ For other recent empirical work on intra-African trade, see Kirkpatrick and Watanabe (2005), Chauvin and Gaulier (2002), Longo and Sekkat (2004) and Musila (2005).

quality.⁷ Although the two studies fit gravity models to very different data sets, Table 1 shows that their core results are qualitatively similar: Exporter GDP elasticities between 1.0 and 2.0; importer elasticities around 1.0; and road distance elasticities between -1.0 and -1.7. In addition, the Coulibaly / Fontagné results suggest a road quality elasticity near 1.5.

Table 1: Recent Gravity Model Estimates for Africa and Latin America^a

Study	Exporter GDP	Importer GDP	Road Distance	Road Quality
Coulibaly and Fotagné (West Africa) ^b	1.40 (22.29)	0.83 (6.05)	-.96 (4.93)	1.44 (4.34)
Carrillo and Li, (Latin America) ^c	1.33 – 2.13 (15.35) (17.15)	0.69 – 1.23 (9.71) (17.56)	-1.13 – -1.68 (4.95) (5.74)	

^a t-statistics in parentheses

^b Coulibaly and Fotagné (2004), Table 5, Column 6, p. 29

^c Carrillo and Li (2002), Table 5, Columns 1-5, p. 27

3. Mapping the Trans-African Road Network

To assess the potential for overland trade expansion, we analyze a road system that includes the Trans African Highway corridors proposed by the African Development Bank (ADB, 2003).⁸ Using a computerized map and spatial network analysis software, we configure a distance-minimizing network of existing primary roads that connects all mainland capitals and cities above 500,000 population.⁹ Figure 2 displays the network, along with the 83 connected cities.¹⁰ Since the network covers all major cities, it has more connections in countries with large populations. Nigeria has 18 cities in the

⁷ Coulibaly and Fontagné use two-stage least squares to allow for the potential endogeneity of road quality. Their model is fitted to the UN Statistics Division's COMTRADE data for the period 1996-1998.

⁸ The ADB's corridors include North African countries, while our analysis is limited to Sub-Saharan Africa.

⁹ African roads are functionally categorized as primary, secondary or tertiary, depending upon whether they connect principal centers, secondary centers, or peripheral areas. Road conditions vary widely by country, so functional categories convey little information about road quality. Primary roads in South Africa are paved, all-weather highways, while many primary roads in the Congo D.R. are unpaved.

¹⁰ Appendix Table A1 lists all cities in the network.

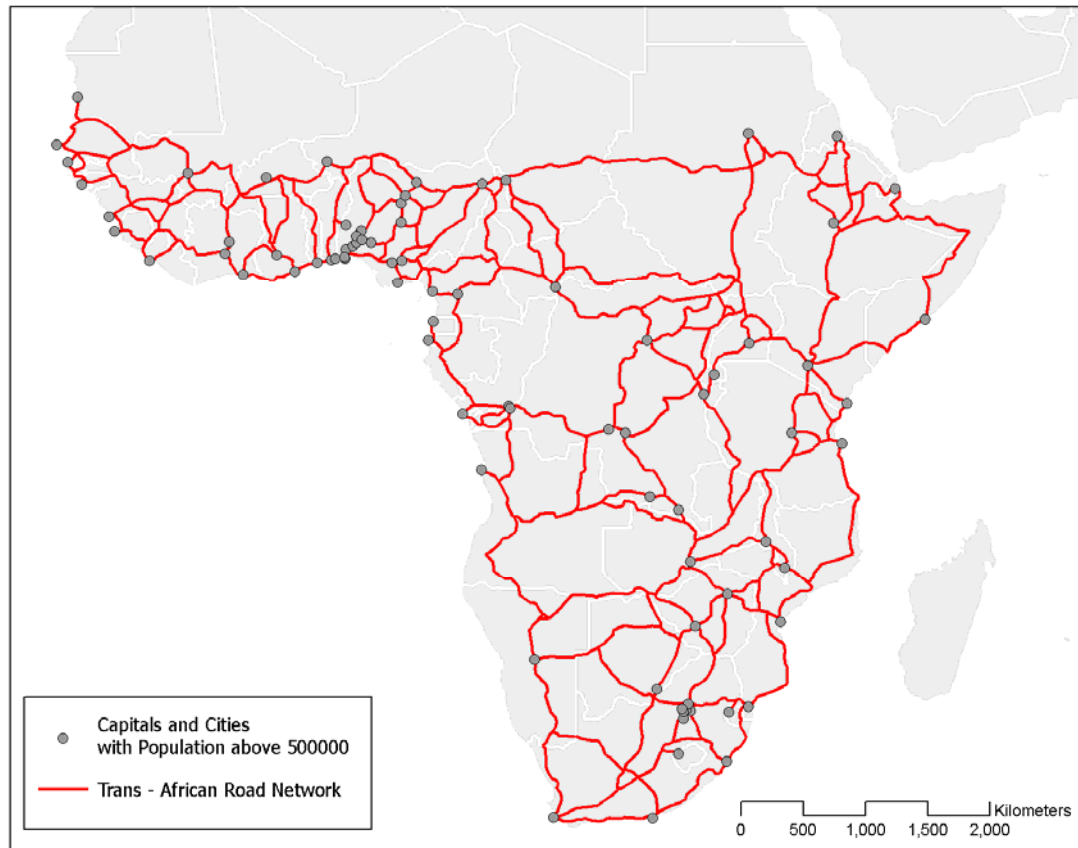
network, South Africa has 9, and the Democratic Republic of Congo has 6. The complete network contains 885 road segments, joining 3,403 paired combinations of cities. Our index of country road quality is determined by the following equation:

$$(3) Q_j = P_j^{\alpha_1} G_j^{\alpha_2} C_j^{\alpha_3}$$

where

- Q_j = Road quality index for country j
- P_j = Percent of roads that are paved in country j
- G_j = GDP per capita in country j (an index of capacity to maintain roads)
- C_j = The World Bank's Country Policy and Institutional Capacity (CPIA) index for transparency, accountability and corruption in country j (a proxy for delays and costs inflicted on truckers).¹¹

Figure 2: Trans-African Network, Based on Existing Primary Roads



¹¹ Data definitions are as follows:

P_j : Paved roads (% of total roads), 1999 (World Bank, World Development Indicators 2004)
 G_j : GDP per capita 2001, PPP (constant 2000 international \$) (World Development Indicators 2004)
 C_j : From the World Bank's CPIA database, 2004

We believe that a mildly increasing-returns function ($\alpha_1 = 0.8$; $\alpha_2 = 0.2$; $\alpha_3 = 0.2$) provides a reasonable approximation to road transport quality differentials in Sub-Saharan Africa.^{12,13} Table 2 presents index values by country, normalized to 100 for the highest-quality road transport (in South Africa). Estimated road quality for Botswana (87.5) is over 20 times the quality for the Democratic Republic of the Congo (3.8). We believe that this does not overstate the existing differential in average road speed, vehicle depreciation on bad roads, harassment of truckers, payments at road blocks, and frontier difficulties.¹⁴

4. Simulating Trade Flows in the Network

Our objective is to develop a gravity model for inter-city trade that can be used for analysis of road improvement impacts at the country, regional and continental levels. We begin by estimating a gravity model for Sub-Saharan Africa, using recent inter-country

¹² The authors' extensive experience with African roads suggests that "percent paved" alone is an inadequate proxy for road quality. Many stretches of "paved" road in Sub-Saharan Africa are in extremely poor condition, either because government revenues are insufficient to support proper maintenance, or corrupt officials have diverted the maintenance funds. We use per capita income and the CPIA corruption index to incorporate these factors, although we stay relatively close to the Coulibaly-Fontagné index by giving percent paved twice the combined weight of the other two factors in our road quality measure. We have made one adjustment to the published paved-road data, which assign South Africa a paved road percentage of 19.7 (in contrast to Botswana, with 54% and Zimbabwe, with 47.4%). We believe that this grossly misrepresents the relevant road conditions in South Africa, since its components of our primary network are all paved, first-class roads. To ensure a measure that is higher than those for Botswana and Zimbabwe, we have arbitrarily assigned South Africa a paved road percent of 60 for our index. This probably underestimates relative South African road quality. However, it has no effect on our results because we assume that South Africa's roads (with a continental-maximum index score of 100) do not need improvement in the upgraded network.

¹³ We have tested our road quality index against current road quality data gathered by the ADB in its assessment of seven potential road corridors in 31 Sub-Saharan African countries. This is a partial view, because the ADB assessment focuses on physical road quality while our index also attempts to incorporate costs and delays at frontiers and internal road barricades. Nevertheless, we find a robust statistical relationship ($\rho = -0.57$, 99% significance) between our road quality index and the percent of the road network rated poor by the ADB.

¹⁴ Arbitrary rescaling of the road quality index in the log-log regression equation (2) does not affect the underlying marginal relationship between log (trade) and log (original road quality index). For example, substituting the square of the original road quality index (which doubles the original log value) will simply halve the regression coefficient. Using the square root of the index (which halves the original log value) will double the regression coefficient.

trade data, road transport quality indicators, actual road distances, and estimates of economic scale for trading partners.

Table 2: Road Transport Quality Indices for Sub-Saharan Countries

Country	Road Transport Quality Index		Country	Road Transport Quality Index
South Africa	100.0		Cameroon	18.4
Botswana	87.5		Mauritania	16.6
Zimbabwe	50.0		Mali	16.5
The Gambia	41.6		Kenya	16.3
Sudan	40.4		Angola	15.8
Togo	37.0		Ethiopia	15.1
Senegal	36.0		Cote d'Ivoire	14.4
Nigeria	32.3		Congo	13.6
Swaziland	27.4		Guinea-Bissau	13.2
Ghana	27.0		Somalia	12.4
Namibia	25.9		Rwanda	12.4
Lesotho	25.7		Niger	11.0
Zambia	25.1		Burundi	10.9
Benin	25.1		Uganda	10.7
Eritrea	25.0		Sierra Leone	9.6
Guinea	23.1		Liberia	7.1
Mozambique	23.1		Equatorial Guinea	6.5
Burkina Faso	21.2		Tanzania	6.2
Malawi	20.4		Central African Republic	4.4
Gabon	19.2		Dem. Rep. of Congo	3.8
Djibouti	18.5		Chad	1.8

4.1 Gravity Model Estimation: Data

We estimate a standard gravity model for inter-country trade in Sub-Saharan Africa using the IMF Direction of Trade (IMFDOT) data.¹⁵ For paired trading partners, we calculate average trade flows for the period 2000-03.¹⁶ Our economic scale variables for each trading pair are average exporter and importer GDP's at purchasing power parity for

¹⁵ The IMF direction of trade database includes total merchandise trade exports and total imports by partner, reported yearly, quarterly and monthly. This database provides more complete information on African trade flows than the UN COMTRADE data.

¹⁶ We estimate average flows to compensate for the frequency of missing values in the annual data series. We use the period 2000-03 to match the trade data with available data for the right hand variables in the model.

2000-03. The distance index is average road distance for all city pairs in the country trading pair (e.g., Senegal/South Africa road distance is indexed by the average distance for Dakar/Johannesburg, Dakar/Cape Town, and all other relevant city pairs). Similarly, our road quality index is the average index for all city pairs in the trading country pair. We also test for the effect of six regional trading agreements, whose member countries are listed in Appendix Table A7.

We have two basic options for indexing the quality of the road links between pairs of cities: the distance-weighted average road quality index for transit countries, or the minimum quality index for those countries. We believe that the latter index is more appropriate. Consider, for example, the problem of a business manager in Johannesburg who is considering overland shipment to a customer in Lagos. As Table 3 shows, the minimum distance route passes through nine countries, whose road qualities vary from 100 (South Africa) to 3.8 (D.R. of Congo).

Using the distance-weighted average road quality (30.1), the shipper would view the trip as equivalent to a 7,515-km journey at the 82nd percentile of Sub-Saharan road quality (see Table 2). However, the trip would involve passage through the Democratic Republic of Congo, with some of the worst road conditions on the continent, as well as extensive travel in several other countries with poor conditions (e.g., Angola, Congo Republic). We believe that even moderately risk-averse managers would choose ocean or air shipment from Nigeria to South Africa rather than risk the trip through Central Africa, and the available evidence is consistent with this view.

Table 3: Overland Trip, Johannesburg – Lagos (Network Minimum Distance Route)

Country	Distance (km)	Road Quality
South Africa	313.6	100.0
Botswana	842.0	87.5
Namibia	1056.2	25.9
Angola	1875.8	15.8
Congo DR	582.3	3.8
Congo Rep.	389.7	13.6
Gabon	820.0	19.2
Cameroon	829.8	18.4
Nigeria	805.3	32.3
Total	7514.7	30.1

Even though South Africa and Nigeria have the two largest economies in Sub-Saharan Africa, overland shipments between them seem almost nonexistent.¹⁷ For this reason, we believe that minimum road link quality (for D.R. of Congo, in this case), provides a better index than average link quality. However, we also report econometric results for average link quality.

Table 4 provides suggestive evidence on the effect of bad roads on overland transport. Using 2004 IMFDOT data, we calculate total import and export flows between Chad and Central African Republic, two landlocked north-central African states, and two sets of countries: their neighboring states (each other, as well as Niger, Nigeria, Cameroon, Congo, Democratic Republic of Congo and Sudan), and five central-southern African landlocked (CSAL) states: Rwanda, Burundi, Malawi, Zambia and Zimbabwe. These states are separated from Chad and Central African Republic by only one country: Democratic Republic of Congo, which has extremely low road quality. For contrast, we also present total trade flows for the CSAL countries in Table 4. Together, trade flows

¹⁷ After an extensive search, we can find no evidence of regular overland trade between Nigeria (or, for that matter, West Africa) and South Africa.

between Chad and CAR and their neighboring states are \$103.7 million for imports and \$10.1 million for exports. Trade flows with the CSAL states, only one country removed, are effectively nonexistent. By contrast, the CSAL states' total trade flows with other African states are \$3.3 billion for imports and \$1.6 billion for exports.

Table 4: Trade Flows Linking Chad and CAR with Neighboring and CSAL States (\$US 2004)

Chad and CAR	Imports	Exports:
Neighboring African States	103,692,188	10,079,443
CSAL States	356	0
CSAL States (Total African trade)	3,252,777,590	1,640,256,173

4.2 Gravity Model Estimation: Results

Table 5 provides estimation results for alternative specifications of the log-log regression model in equation (2).¹⁸ Columns (1) and (2) present results for the basic gravity model, with two country-level measures of road quality. Road-quality results in both columns are based on average values for city pairs in each pair of trading countries. Column (1) presents results for average link quality between city pairs, while (2) tabulates results for minimum link quality. As we explained above, we believe that the latter is more realistic. In the econometric analysis, the city-level distinction between the two measures is blurred by averaging in our country-level dataset. In any case, both measures yield strong results, with elasticities around 2.0 (a 2% increase in trade for each 1% increase in road quality) and very high levels of significance. For both measures, the elasticities are somewhat higher than those obtained by Coulibaly and Fontagné. We

¹⁸ The model is estimated using trade flows between countries where each country is both an exporter and importer. The actual number of trading partners included is 36 since trade for the five countries in the South African Customs Union is reported jointly and no trade data are available for Somalia and Liberia. In addition, no trade is reported for 132 country pairs where it is not clear whether this is due to non-reporting or actual absence of trade. The final number of observations is thus 1128.

present results for minimum link quality in the other columns of Table (5), but average link quality retains a large elasticity and high significance in the same specifications.

We obtain very strong results for exporter GDP, importer GDP and road network distance. The GDP elasticities are both in the upper range for the previous studies summarized in Table 1, and both have very high significance levels. Road distance is also highly significant, with the expected sign and elasticities that are somewhat larger than previous estimates for West Africa and Latin America.¹⁹

Columns (3) and (4) augment the gravity model with controls for six regional trade agreements that are identified in Table 5 and Appendix Table A7. Three of these agreements – WAEMU (West Africa), CEMAC (Central Africa) and EAC (East Africa) – are among contiguous states with very long-standing monetary and trade relationships.²⁰ The other three – ECOWAS, SADC and COMESA – are broader and looser aggregates that overlap somewhat with the first three agreements.²¹ Our results suggest that the close-knit agreements have had a major impact on trade, *ceteris paribus*. The highly-significant dummy-variable results for WAEMU and CEMAC, in the range 2.3 – 3.4, suggest trade volumes 10-30 times higher than expected volumes without the agreements. The estimated parameter for EAC is equally large, although it is only

¹⁹ Although we have considered panel estimation, we have chosen cross-section estimation for several reasons. First, as we have previously noted, frequent missing values in the data force us to use a 4-year average, even for the cross-section work. At best, we could estimate a pseudo-panel regression with an equivalent average for a previous period in the 1990's. Even if we adopted this approach, we would confront intractable problems with our road quality index. The cross-country index in Table 2 follows a sensible pattern but, as we have noted, World Development Indicator statistics on percent paved roads exhibit significant short-period fluctuations that seem very unlikely to reflect changes in actual road quality. In any case, we have no time-compatible measures for the CPIA index, which only exists for recent years. The objective of this exercise is to predict the effect of a hypothetical change in road quality which, given the measurement issues, could only enter a pseudo-panel regression as a fixed effect. The same is true for road distance. After considering all of these problems, we have decided against any attempt at panel estimation.

²⁰ We cannot test the effect of the South African Customs Union (SACU – Botswana, Lesotho, Namibia, South Africa, Swaziland)) because the relevant inter-country observations are missing in the data.

²¹ Appendix Table A7 lists member countries of WAEMU, CEMAC, EAC, ECOWAS, COMESA and SADC.

Table 5: Gravity Model Regressions for Sub-Saharan Africa: Paired Trading Countries

Dependent Variable: Log Trade Value (\$US)

	(1)	(2)	(3)	(4)	(5)
Log Exporter GDP	1.563 (12.38)**	1.656 (13.54)**	1.710 (13.92)**	1.706 (13.97)**	1.709 (14.04)**
Log Importer GDP	1.295 (10.26)**	1.386 (11.23)**	1.434 (11.62)**	1.433 (11.64)**	1.435 (11.69)**
Log Avg. Road Quality	1.984 (4.78)**				
Log Min. Road Quality		1.872 (7.79)**	2.067 (7.99)**	1.991 (8.07)**	1.932 (8.09)**
Log Road Distance	-3.836 (18.66)**	-2.531 (9.60)**	-2.308 (7.46)**	-2.048 (7.26)**	-2.096 (7.55)**
Trade Agreement Member [WAEMU,CEMAC,EAC]					2.742 (4.63)**
WAEMU			2.532 (3.08)**	2.353 (3.28)**	
CEMAC			2.887 (2.82)**	3.400 (3.41)**	
EAC			3.324 (1.62)	3.471 (1.70)	
ECOWAS			-0.766 (1.18)		
SADC			0.235 (0.36)		
COMESA			-1.495 (3.02)**		
Constant	-32.284 (7.28)**	-44.482 (9.44)**	-48.982 (9.79)**	-51.153 (10.45)**	-50.776 (10.44)**
Observations	1128	1128	1128	1128	1128
R-squared	0.36	0.38	0.39	0.39	0.39

Absolute value of t statistics in parentheses

* significant at 5%; ** significant at 1%

Regional Trade Agreements (Country Membership in Appendix Table A7)

WAEMU	=	West African Economic and Monetary Union
CEMAC	=	Economic and Monetary Community of Central Africa
EAC	=	East African Community
COMESA	=	Common Market for Eastern and Southern Africa
ECOWAS	=	Economic Community of West African States
SADC	=	Southern African Development Community

marginally significant.²² In contrast, none of the broader, more recent agreements has a positive, significant elasticity, and two – for ECOWAS and COMESA – have perverse signs.²³ For our baseline impact simulations, we use the results in column (5), which control for membership in the three strongest trade agreements.

4.3 Calibration of the Inter-City Gravity Model

For each city pair in the network, gravity model estimation of trade flows requires four pieces of information: the economic scales of the two cities, the network distance between them, and the quality of the connecting roads. To proxy economic scale, we multiply the population of each city by national GDP per capita at purchasing power parity for 2001 (the most recent year for which comprehensive Sub-Saharan income data are available). We calculate inter-city distances in the network using our spatial network analysis model (see Figure 2), and index inter-city road quality using the minimum quality for transit countries. Then we use the parameter estimates from column (5), Table 5 to estimate trade volumes for 3,403 city pairs.²⁴

$$(4) \hat{T}_{ij} = K \frac{A_{ij}^{2.74} E_i^{1.71} M_j^{1.44} q_{ij}^{1.93}}{d_{ij}^{2.10}}$$

where T_{ij} = Trade volume between exporter i and importer j
 K = A valuation constant
 A_{ij} = Membership in WAEMU, CEMAC or EAC (1=exporter and importer both members of the same agreement)
 E_i = Exporter economic scale
 M_j = Importer economic scale
 q_{ij} = Quality index for the road joining cities i and j
 d_{ij} = Road distance between cities i and j

²² Formally, rejection of zero effect with only 90% confidence.

²³ The negative, significant result for COMESA appears in the reported regression, which is based on minimum inter-city road quality. The result is still negative, but insignificant, in the corresponding regression that is based on average inter-city road quality.

²⁴ This involves 6,806 calculations, since each city plays two roles (exporter, importer) in each pair. Two sets of calculations are necessary because parameter estimates for importers and exporters are not identical. We exclude 6 countries from the analysis because data for trade and other variables are missing: Botswana, Lesotho, Namibia, Swaziland, Somalia and Liberia.

Arbitrarily setting $K=1$, we use equation (4) to compute pre-upgrade trade flows as index numbers. We add all index numbers for cities in different countries, and divide the result into IMFDOT's total inter-country trade value. This produces a K -value for equation (4) that translates trade index numbers for city pairs into internally-consistent trade values.

We recognize that this K -value provides only an approximation, because neither our econometric results nor our inter-city trade simulations explicitly allow for modal alternatives (e.g., rail, ocean freight). Railroad connections are probably not important for the analysis, since they are sparse outside the Southern African Customs Union countries (whose inter-country trade is not captured by the IMFDOT data).²⁵ Within Sub-Saharan Africa, intra-regional sea freight is potentially more significant, although its importance is considered relatively minor by African transport experts whom we have consulted.²⁶

Exclusion of alternate modes has probably reduced the explanatory power of our regressions (our R^2 values are in the range .36 - .40). However, our estimated road quality and distance parameters do incorporate potential diversion to alternate modes, because our regressions are fitted to total trade data for partner countries. In summary, we believe that index-number translation via our K -value can provide useful insights about the potential value of road quality improvements between cities, countries and regions.

²⁵ Most rail lines in Sub-Saharan Africa have been constructed to bring raw materials from the interior to the coast for export. This paper analyses interior trade among African states, so we believe that exclusion of rail lines is not a source of significant error. In the future, inclusion of rail traffic will become important if more inter-country rail lines develop outside of southern Africa.

²⁶ We have consulted with the following experts, who are unanimous in attributing little importance to ocean transport among Sub-Saharan countries unless they are widely separated: Jan Hoffmann, Trade Facilitation Section, UNCTAD; Marc Juhel, Acting Sector Manager, Transport Unit, and Brad Julian, Port and Maritime Transport Specialist, Transport and Urban Development Department, World Bank; Simon Pitout, Manager, APM Terminals Africa regional office, Cape Town, South Africa.

4.4 Road Network Upgrading and Trade Expansion

We simulate road network improvement by increasing all link quality indices to a minimum level of 45, which lies between the current index values for Zimbabwe and The Gambia (Table 2). While this would represent a great improvement for many links, we believe that it is a feasible target (see the discussion of costs in Section 5).

Econometric Projection

For Sub-Saharan Africa as a whole, we can use our econometric results to estimate the overall trade impact of road network upgrading. After estimating equation (5) in Table 5, we re-set all road quality indices to the minimum value of 45,²⁷ project the resulting logarithmic values for inter-country trade, transform the projections to exponentials, and calculate the sum of projections. Table 6 presents the results for current trade and projected trade after the network upgrade. We also include alternative projections, bounded by the projection standard error.

Total trade (as an annual average) in the IMFDOT data is \$US 10.1 billion for the period 2000-2003. After we upgrade all network links, projected trade increases by \$19.7 billion, to \$29.8 billion. Given the projection standard error, we compute low- and high-range projections as \$16.3 billion (an increase of \$6.2 billion) and \$55.4 billion (an increase of \$45.3 billion). In all cases, the projected impact of network upgrading is a large increase in overland trade in Sub-Saharan Africa.

Table 6: Current and Projected Trade: Econometric Results (\$US Million)

	Avg. Trade, 2000-03	Projected Trade After Upgrade (Baseline)	Change	Projected Trade After Upgrade (- 1 Std. Error.)	Projected Trade After Upgrade (+ 1 Std. Error)
Total	10,121	29,809	19,688	16,357	55,463

²⁷ We retain the higher values for South Africa (100), Botswana (87.5) and Zimbabwe (50.0).

Gravity Model Simulation

For each city pair, we use equation (4) to predict trade before and after road network upgrading. We compute ex-ante values for city-to-city trade, aggregate to country-to-country totals, and standardize to intercountry value totals from the IMFDOT data. To compute ex-post values, we upgrade minimum road link quality to 45 (intermediate between Zimbabwe and The Gambia) for all city pairs, re-compute intercity and intercountry index values, and standardize to the projected intercountry value totals from our econometric analysis of the IMFDOT data.

Our comparative results for the current and upgraded networks provide estimates of trade expansion for 77 cities, 36 countries, and 5 regions (West, Central, East, Southern and South Africa²⁸). Table 7 displays regional values for current trade, estimated values after network upgrading, and changes.²⁹ Total within-region trade grows by \$11.1 billion, with large gains in West Africa (\$4.5 billion), Central Africa (\$1.2 billion), and East Africa (\$5.4 billion). Total cross-region trade grows by \$8.6 billion, with \$1.6 billion attributable to expanded trade among West, Central and East Africa, \$5.3 billion to trade expansion between South Africa and West, Central and East Africa; \$224 million to expanded trade between Southern Africa and West, Central and East Africa; and \$1.4 billion to trade growth between Southern Africa and South Africa.

²⁸ Data problems prevent inclusion of cities in Botswana, Lesotho, Namibia, Swaziland, Liberia and Somalia. The other countries are grouped into regions as follows:

West: Benin, Burkina Faso, Chad, Cote d'Ivoire, The Gambia, Ghana, Guinea, Guinea-Bissau, Mali, Mauritania, Niger, Nigeria, Senegal, Sierra Leone, Togo
Central: Angola, Burundi, Cameroon, Central African Republic, D.R. Congo, Gabon, Rep. Congo, Rwanda, Zambia
East: Djibouti, Eritrea, Ethiopia, Kenya, Malawi, Sudan, Tanzania, Uganda
Southern: Mozambique, Zimbabwe
South: South Africa

²⁹ Trade volume within South Africa remains the same, because current road quality (100) is already greater than the upgrading target for other regions.

Appendix Table A2 provides an impact assessment at the country level, sorted regionally by percent change. Current trade summarizes IMFDOT data for 2000-03; upgraded trade reflects the change attributable to road network improvement. In West and Central Africa, predicted trade growth is very rapid in several coastal states near Nigeria (Benin (436%), Togo (294%), Ghana (223%), Cameroon (264%)), as well as countries that have been largely isolated by bad roads (e.g. Chad (507%), Central African Republic (445%), Sudan (1,027%). The model predicts similar overland trade growth for Angola, Congo and Democratic Republic of Congo. However, their predicted growth rates in Table A2 are smaller because current export values are inflated by bulk minerals whose enclave production and export (by rail or ship) does not depend on road quality. In Southern Africa, road upgrading induces substantial trade expansion for Mozambique (168%) because of its proximity to the South African market. Predicted expansion for Zimbabwe (15%) is very modest because its road connections to most trading partners already meet the standard for Africa-wide network upgrading.

Appendix Table A3 presents results at the city level, sorted by region. Differences for cities in the same country reflect the differential impact of road quality improvements throughout the network. For example, trade growth in Nigeria varies from 850% for Maiduguri to 167% for Iwo.

Table 7: Estimated Interregional Trade Volume Effect of Road Network Upgrading (\$US Million)³⁰

Regional Pair		Current Network Trade	Upgraded Network Trade	Change
West	West	2,838.1	7,300.7	4,462.6
West	Central	647.3	1,593.1	945.8
West	East	23.1	437.6	414.5
West	Southern	4.2	50.6	46.4
West	South	870.4	2,301.4	1,431.0
Central	Central	199.6	1,361.6	1,162.0
Central	East	308.1	590.4	282.3
Central	Southern	133.3	215.5	82.2
Central	South	1,390.2	3,093.1	1,702.9
East	East	724.0	6,169.8	5,445.8
East	Southern	101.2	196.3	95.1
East	South	871.3	3,010.3	2,139.0
Southern	Southern	142.6	190.3	47.7
Southern	South	1,867.9	3,298.4	1,430.5
Totals				
Within Regions		3,904.3	15,022.4	11,118.1
Across Regions		6,217.0	14,786.7	8,569.7
Among West, Central, East Africa		978.5	2,621.1	1,642.6
West, Central, East Africa with South Africa		3,131.9	8,404.8	5,272.9
West, Central, East Africa with Southern Africa		238.7	462.4	223.7
Southern Africa with South Africa		1,867.9	3,298.4	1,430.5
Total		10,121.3	29,809.1	19,687.8

4.5 Implications

Our results highlight the importance of a network perspective in evaluating road investment opportunities in Sub-Saharan Africa. The overall implications are illustrated by Figure 3, which presents two types of information: country road-quality indices and network road links, size-graded to reflect frequency of use by the 3,403 minimum-distance routes in our analysis. Figure 3 shows that the minimum-distance routes joining

³⁰ By construction, as we have previously explained, total simulated trade prior to upgrading in Table 7 is the same as the calculated total for the IMFDOT data in Table 6. Total simulated trade in Table 7 after upgrading (\$29.8 billion) also matches the total econometric projection reported in Table 6

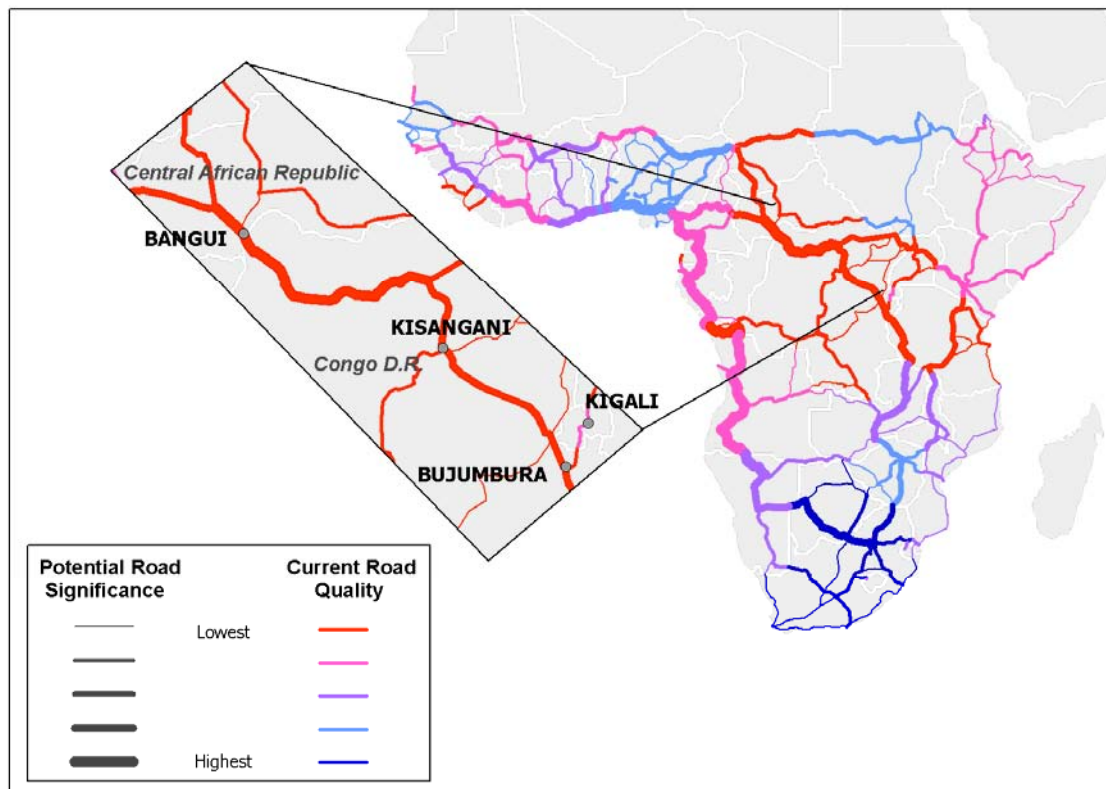
West Africa to East, Southern and South Africa are divided between two corridors with low road transport quality indices (RQI see Table 2). The first passes through Cameroon (RQI 18.4), Gabon (19.2), Congo (Rep.) (13.6), Congo (D.R.) (3.8) and Angola (15.8). The second passes through the four countries with the lowest road quality indices in Africa: Chad (1.8), Congo D.R. (3.8), Central African Republic (4.4) and Tanzania (6.2). The result for this route is a low-level equilibrium trap. Interregional traffic is negligible because the roads in these countries are so poor. At the same time, poverty in the areas traversed by the roads is increased by their isolation. Under these conditions, our results suggest that network upgrading, including simultaneous improvement of road links in all four countries, would promote a very large expansion of local and interregional trade. Local improvements in one or two countries will not overcome the low-level trap, because risk-averse shippers will continue to judge the weakest link in assessing the profitability of interregional shipments.

A useful illustration is provided by estimated traffic volume in the Democratic Republic of Congo and, more specifically, on the road from Kisangani, in the northeast D.R. of Congo, to Bangui, Central African Republic. At present, road conditions are so poor that estimated traffic is very small; cost-benefit analysis based on local traffic counts would probably not justify the use of scarce resources to upgrade this road.³¹ From a continental perspective, however, the situation looks very different. Of the 3,403 city pairs in our analysis, minimum-distance routes for 655 pairs include the road from Bangui to Kisangani (see Figure 3). As the enlarged component of Figure 3 shows, this is part of a link between West and Southern Africa in our configuration of the network.

³¹ Salopek (2005) characterizes the roads of the northeast Congo D.R. as follows: “What words can be uttered about these roads? Clogged with mud, strangled by bush, reduced in many cases to absurd footpaths ... The roads are no longer roads.” (p. 84)

After upgrading, the baseline gravity model estimates that goods traded via this route would expand from a current value of \$US 15.9 million to \$US 142 million: a 793% increase.

Figure 3: Road Network Links: Current Quality and Potential Significance
(West - Southern Africa Link Enlarged)



Figures 4 and 5 extend the results from one route to the entire network. Figure 4 displays estimated traffic volumes before upgrading, while Figure 5 displays percent changes in volume after upgrading. In Figure 4, the highest volumes are along the main western corridor (from Senegal to South Africa) and within southern Africa. Upgrading generates a striking pattern of continental change (Figure 5), with high volume growth rates in the interior regions of West, Central and East Africa, as well as along the main arteries that connect these regions. These high percentage changes in isolated regions of the interior may arguably have greater growth inducing and poverty reducing effects than larger volume changes in regions that are already well integrated.

Figure 4: Current Trade Estimates for the Network (\$US Million)

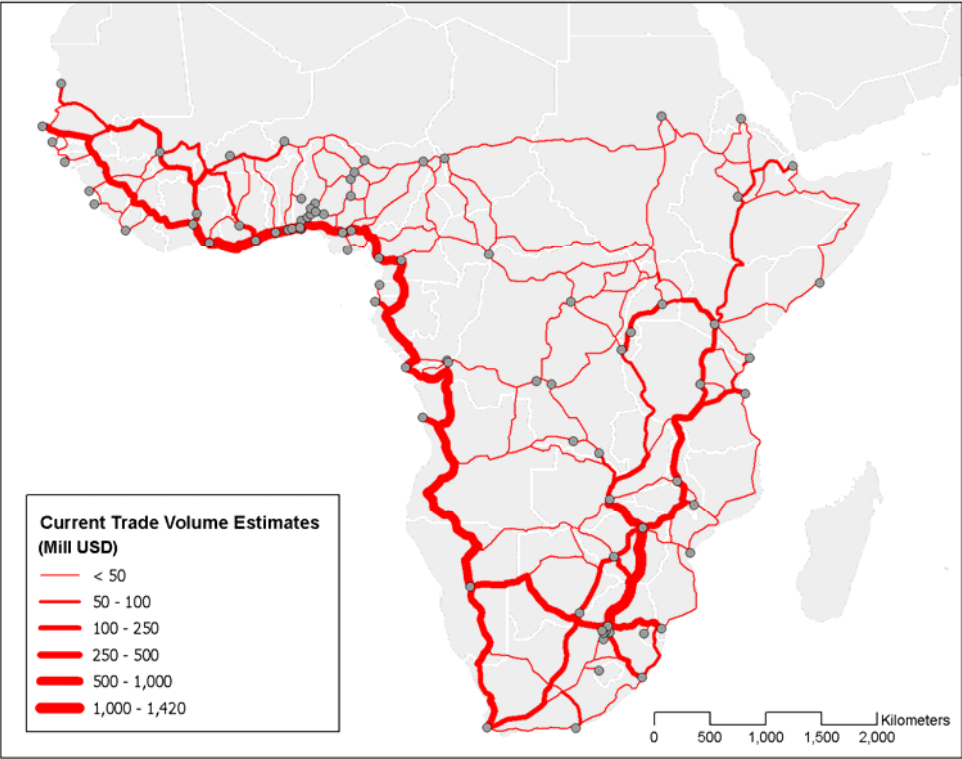
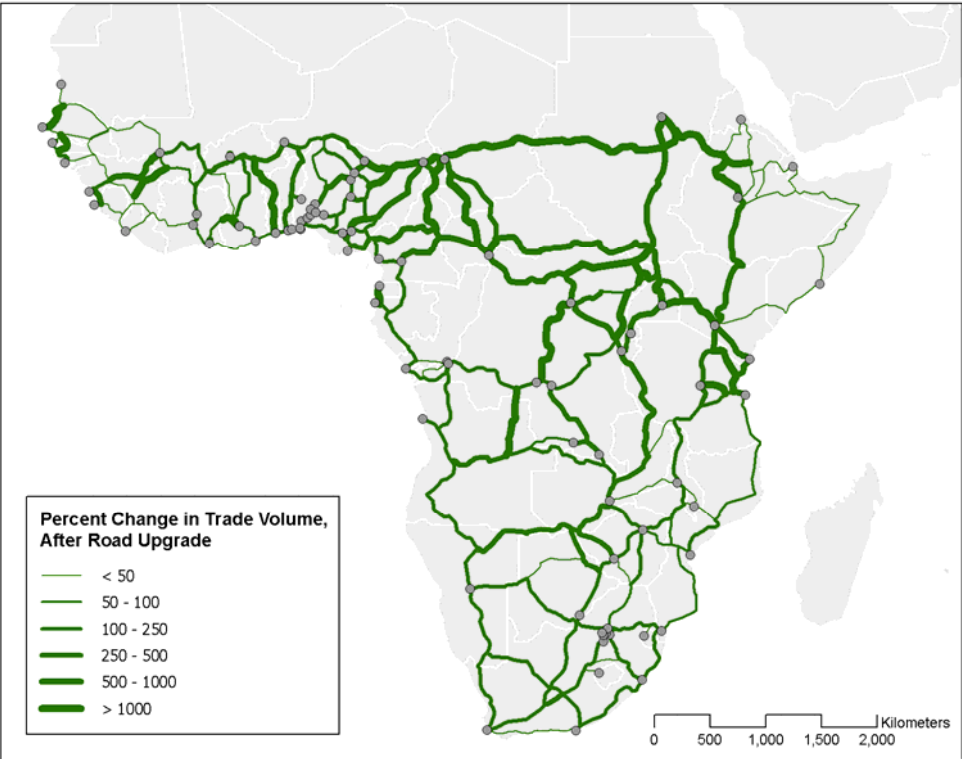


Figure 5: Percent Changes in Trade after Road Upgrading



Among all road links that form the Trans-African network, median traffic growth after upgrading is 182% at the median, 447% at the 75th percentile, and 1,295% at the 90th percentile.

5. Network Upgrading Cost

We have used the World Bank's Road Cost Knowledge System (ROCKS) to estimate the costs of upgrading and maintaining the 83-city road network described in this paper.³² Table 8 provides detailed information from ROCKS for 470 upgrading and maintenance projects in Sub-Saharan Africa.³³ Estimated unit costs (\$US/kilometer) vary widely by type, both within and across categories. For 170 upgrading projects, the median unit cost is approximately \$127,800 per kilometer (Table 9), but median cost by work type varies from \$55,000/km for asphalt mix resurfacing to over \$1 million/km for new highway construction. For 300 maintenance projects, with median unit cost of \$5,600 per kilometer, work types vary from \$500/km for grading to over \$20,000/km for surface treatment resurfacing. Table 10 provides information on the scale of the network to be upgraded and maintained. Its total length, calculated from the geographic database of road links, is 108,820 kilometers, with well-maintained, paved highways in South Africa accounting for 9,802 kilometers. West Africa has 32,248 km in the network, Central Africa 29,274, East Africa 24,146 and Southern Africa 13,350.

Sub-Saharan countries exhibit wide variations in institutional, economic, topographic and climatic factors that may have significant effects on the cost of road

³² The ROCKS website address is http://www.worldbank.org/transport/roads/rd_tools/rocks_main.htm

³³ African countries in the ROCKS road project cost database include:

West Africa: Chad, Ghana, Guinea, Mali, Nigeria, Sierra Leone

Central Africa: Zambia

East Africa: Madagascar, Malawi, Tanzania, Uganda

Southern Africa: Botswana, Zimbabwe

upgrading and maintenance. To provide the best feasible estimate of network improvement costs by area, we need to tailor our unit cost estimates to local conditions as closely as possible. We focus at the country level in this paper, since the ROCKS data and information on road cost determinants are currently available at that level.

Table 8: Unit Cost Statistics, World Bank Road Projects in Sub-Saharan Africa (\$'000/km)

Work Type	Class	#	Percentiles				
			10	25	50	75	90
Grading	Maintenance	3	0.2	0.2	0.5	0.9	0.9
Routine Maintenance	Maintenance	22	0.6	1.7	2.0	3.0	3.5
Unsealed Preventive Maintenance	Maintenance	98	2.8	3.3	4.3	5.1	5.7
Bituminous Pavement Preventive Treatment	Maintenance	39	2.3	3.3	5.0	7.7	18.8
Gravel Resurfacing	Maintenance	112	3.9	7.1	10.1	17.4	37.9
Surface Treatment Resurfacing	Maintenance	26	13.0	18.4	20.3	32.2	38.5
Asphalt Mix Resurfacing	Upgrading	27	22.7	39.2	54.7	70.4	95.1
Reconstruction	Upgrading	88	22.8	78.6	128.9	218.1	333.8
Strengthening	Upgrading	14	80.8	103.0	130.3	162.1	203.7
Partial Widening	Upgrading	1	136.0	136.0	136.0	136.0	136.0
Upgrading	Upgrading	35	53.0	109.1	262.5	331.1	473.3
New Two-Lane Highway	Upgrading	2	660.2	660.2	1,023.4	1,386.5	1,386.5
Widening and Reconstruction	Upgrading	3	989.1	989.1	1,331.1	1,568.4	1,568.4
Total		470					

Table 9: Unit Cost Statistics by Activity Class (\$'000/km)

Activity Class	#	Percentiles				
		10	25	50	75	90
Maintenance	300	2.3	3.6	5.6	12.7	24.7
Upgrading	170	24.0	57.7	127.8	243.8	391.6

Table 10: Sub-Saharan Road Network Length by Region

Region	Network Length (km)
West	32,248
Central	29,274
East	24,146
Southern	13,350
South	9,802
Total	108,820

5.1 Cost Function Estimation: Specification and Data

To assess inter-country variability in upgrading and maintenance costs, we fit the following unit cost function to the ROCKS data for Sub-Saharan Africa:

$$(4) \log C_{ij} = \beta_0 + \beta_1 \log R_i + \beta_2 P_i + \beta_3 \log Y_i + \beta_4 G_i + \sum_j \theta_j U_j + \sum_k \delta_k M_k + \varepsilon_{ij}$$

where C_{ij} = Unit cost of project-type j in country i
 R_i = Rainfall intensity around the road network of country i
 P_i = Percent of roads in country i that are paved
 Y_i = Income per capita in country i
 G_i = Governance quality in country i
 U_j = Upgrading
Widening and Reconstruction
Reconstruction
New 2-Lane Highway
Strengthening
Partial Widening
Asphalt Mix Resurfacing
 M_k = Gravel Resurfacing
Surface Treatment Resurfacing
Bituminous Pavement Preventive Treatment
Unsealed Preventive Treatment
Routine Maintenance
Grading

Roads are more expensive to build and maintain in high-rainfall areas, *ceteris paribus*. Many countries in Sub-Saharan Africa are large and climatically diverse, so national average rainfall provides a very crude approximation to conditions in specific areas. We believe that rainfall in the areas traversed by our network links provides a

closer approximation, since they are primary roads connecting the major cities of each country with each other, and with the major cities of other countries. Not all World Bank projects have focused on primary roads, but it seems reasonable to assume that most of them have, in light of generally-poor road conditions and the scarcity of resources for improvement. Accordingly, we use GIS to overlay the road network with an African rainfall map and compute rainfall intensity (average mm. of rainfall on days that it rains³⁴) for the area surrounding each link in the network. Then we compute country mean rainfall as the weighted mean of link-specific means, where the weights are proportional to link distances.

We hypothesize that incremental upgrading and maintenance costs are lower for countries where current road conditions are relatively good. We proxy this factor using countries' percent of roads that are paved from the World Bank's World Development Indicators. The available data are spotty and exhibit significant variability from year to year, so we have chosen a conservative approach: From the WDI estimates of percent paved for the period 1997-2002 (the latest year available), we use the minimum value as our estimate. We use percent paved rather than log percent paved because the former is already scale-invariant.

African road projects are labor-intensive, so local wages should be a significant determinant of upgrading and maintenance costs. To proxy relative wages, we use mean GDP per capita (in \$US) at purchasing power parity for the period 2000-2003, from the World Bank's World Development Indicators. To control for possible effects of governance quality (including corruption) on cost, we employ an index of transparency, accountability and corruption from the World Bank's 2004 database for Country Policy

³⁴ This analysis is based on data from the Climatic Research Unit, University of East Anglia, UK.

and Institutional Assessments (CPIA). We employ the linear index in the reported regressions (Table 12); the log index gives the same (insignificant) result. We also introduce dummy variable controls for regions, to account for unobservable geographic factors, and for project types.

5.2 Cost Function Estimation: Results

Table 12 presents estimation results for the unit cost model. We discuss the results in column (2), which excludes governance because the latter is insignificant in column (1). The estimated parameter for rainfall has the expected sign, is highly significant, and indicates an important impact: Estimated unit costs rise about 1.4% for each 1% increase in rainfall intensity. The estimated elasticity for income per capita, our wage proxy, is also large and highly significant. Our results suggest that a 1% increase in income per capita increases road improvement costs by 0.75%. Percent paved is also highly significant, with a decrease of about 0.05 in the log of unit cost for every unit increase in percent paved. Given the strength of these results, we would expect significant inter-country differences in unit improvement costs, because Sub-Saharan countries exhibit wide variation in rainfall intensity, percent of roads paved and income per capita. As Table 11 shows, rainfall intensity varies 3-fold, percent paved over 60-fold, and income per capita about 20-fold in the countries connected by the network.

Table 11: Variations in Road Cost Determinants: Countries in Sub-Saharan Africa

Variable	Min	Q1	Median	Q3	Max
Rainfall Intensity (mm./day)	6.2	7.9	10.6	13.5	18.9
Percent of Roads Paved	0.8	8.3	12.3	20.0	60.0
Income Per Capita (\$US 2001, PPP)	470	800	1,099	1,932	9,593

Our results indicate a pronounced cost effect in West Africa (significantly lower unit costs than the other regions), and the same wide dispersion of unit costs by work type that we have already observed in Table 8. The results suggest that, once we control for country characteristics, unit costs for upgrading projects are significantly different only for two types: New two-lane highway construction and widening and reconstruction. On the other hand, unit costs remain highly differentiated for maintenance categories. As in Table 8, grading is lowest-cost in this category and surface treatment resurfacing highest-cost, *ceteris paribus*.

Using the results in Table 12 and our country database, we project benchmark unit cost estimates for each country in the network. We also subtract and add standard projection errors to the benchmark projections to obtain low- and high-range projections. We use country-specific measures for rainfall intensity, percent paved and income per capita. For work types, we use the same mix that characterizes the projects in the ROCKS database. We project unit costs for upgrading and maintenance separately. For upgrading, we use each relevant work type's share in 170 ROCKS upgrading projects as the multiplicative weight for its estimated dummy variable parameter in Table 12. For maintenance, we use each work type's share in 300 ROCKS maintenance projects as the multiplicative weight for its parameter.

Complete unit cost results are included in Appendix Tables A4 (upgrading) and A5 (maintenance). We summarize the results by work category and region in Table 13, which indicates substantial regional variation in unit costs. For upgrading, the median unit cost is \$167,700/km; regional costs vary from \$135,000 /km to \$418,000/km. Within regions, there is also wide variation. The maintenance results replicate this

Table 12: Determinants of Unit Costs for Road Upgrading and Maintenance

Dependent Variable: Log Road Project Unit Cost (\$US/Km) from ROCKS

	(1)	(2)
Log Mean Rainfall	1.791 (2.44)*	1.355 (2.32)*
Percent Paved	-0.038 (2.28)*	-0.046 (4.58)**
Log Income Per Capita	0.709 (2.42)*	0.749 (2.67)**
Governance	0.309 (1.23)	
West Africa	-0.849 (1.32)	-0.730 (6.24)**
Central Africa	-0.339 (0.49)	
East Africa	0.139 (0.19)	
<u>Upgrading Categories</u>		
New 2-Lane Highway	2.057 (2.58)*	2.111 (2.66)**
Widening and Reconstruction	1.503 (1.99)*	1.416 (1.88)
Upgrading	-0.154 (0.23)	-0.118 (0.18)
Strengthening	-0.306 (0.45)	-0.329 (0.49)
Reconstruction	-0.341 (0.53)	-0.337 (0.52)
Asphalt Resurfacing	-1.042 (1.58)	-1.037 (1.58)
<u>Maintenance Categories</u>		
Surface Treatment Resurfacing	-1.892 (2.87)**	-1.906 (2.89)**
Gravel Resurfacing	-2.785 (4.29)**	-2.782 (4.28)**
Bituminous Pavement Preventive Treatment	-3.278 (5.01)**	-3.281 (5.02)**
Unsealed Preventive Treatment	-4.389 (6.71)**	-4.375 (6.69)**
Routine Maintenance	-4.876 (7.35)**	-4.877 (7.35)**
Grading	-5.899 (7.81)**	-5.893 (7.80)**
Constant	3.306 (0.94)	4.989 (1.63)
Observations	465	465
R-squared	0.86	0.86

Absolute value of t statistics in parentheses
significant at 5%; ** significant at 1%

pattern: Median maintenance costs vary from \$5,900/km in West Africa to \$18,200/km in Central Africa. We should stress that these variations are projected for the same project mix in each region.

Table 13: Regional Variations in Projected Unit Costs (\$'000 US/km)

Upgrading				
Region	N	Min	Median	Max
West	16	70.2	135.0	309.0
Central	10	109.2	418.3	1,588.3
East	9	113.3	146.5	387.9
Southern	7	80.0	189.7	621.9
Total	42	70.2	167.7	1,588.3
Maintenance				
Region	N	Min	Median	Max
West	16	3.1	5.9	13.4
Central	10	4.8	18.2	69.1
East	9	4.9	6.4	16.9
Southern	7	3.5	8.3	27.1
Total	42	3.1	7.3	69.1

Table 14: Projected Total Network Upgrading Costs

Work Type	Benchmark	Low (-1 SE)	High (+1 SE)
Upgrading (\$US Billion)	20,715	15,601	28,380
Maintenance (\$US Million)	901	683	1,226

Table 14 summarizes total cost results for our benchmark, high and low cases. For upgrading, our benchmark projection is \$20.7 billion, with standard error bounds at \$15.6 billion and \$28.4 billion. These estimates are roughly compatible with previous estimates by Heggie and Vickers (1998) for upgrading all Sub-Saharan roads currently classified as

being in poor condition.³⁵ For maintenance, our benchmark total annual cost estimate is \$901 million, with standard error bounds at \$683 million and \$1.2 billion.

Table 15: Projection Ranges for Trade Expansion and Upgrade Costs

Trade Category	Annual Trade Growth (\$Bill.)	Upgrade Cost Category	Upgrade Cost (\$Billion)	Maint. Cost Category	Maint. Cost (\$Bill.)	Total Trade Growth (\$Bill.)	Total Cost (\$Bill.)	Net (\$Bill.)
Low	6.2	High	28.4	High	1.2	77.5	43.4	34.1
Low	6.2	Benchmark	20.7	Benchmark	0.9	77.5	32.0	45.6
Low	6.2	Low	15.6	Low	0.7	77.5	24.4	53.2
Benchmark	19.7	High	28.4	High	1.2	246.25	43.4	202.9
Benchmark	19.7	Benchmark	20.7	Benchmark	0.9	246.25	32.0	214.3
Benchmark	19.7	Low	15.6	Low	0.7	246.25	24.4	221.9
High	45.3	High	28.4	High	1.2	566.25	43.4	522.9
High	45.3	Benchmark	20.7	Benchmark	0.9	566.25	32.0	534.3
High	45.3	Low	15.6	Low	0.7	566.25	24.4	541.9

Table 15 combines projection ranges for trade expansion and upgrading costs in a composite assessment of benefits and costs. We allow for a 5-year upgrade period, and assume that road upgrading would have to be repeated after 10 years of continuous operation. Our benchmark estimates (fifth row) indicate trade expansion of \$19.7 billion per year, an initial upgrading cost of \$20.7 billion, and annual maintenance costs of \$0.9 billion. Assuming a 5-year upgrade period (with continuously increasing trade) and 10 years of operation, total trade expansion is \$246.3 billion over fifteen years, while total costs (initial upgrading and annual maintenance) are \$32 billion. Table 15 provides the full set of estimates associated with our standard error projection ranges. While the range of variation is wide, the basic conclusion seems clear. Given our econometrically-estimated parameters for existing trade flows and road costs in Africa, a feasible upgrade

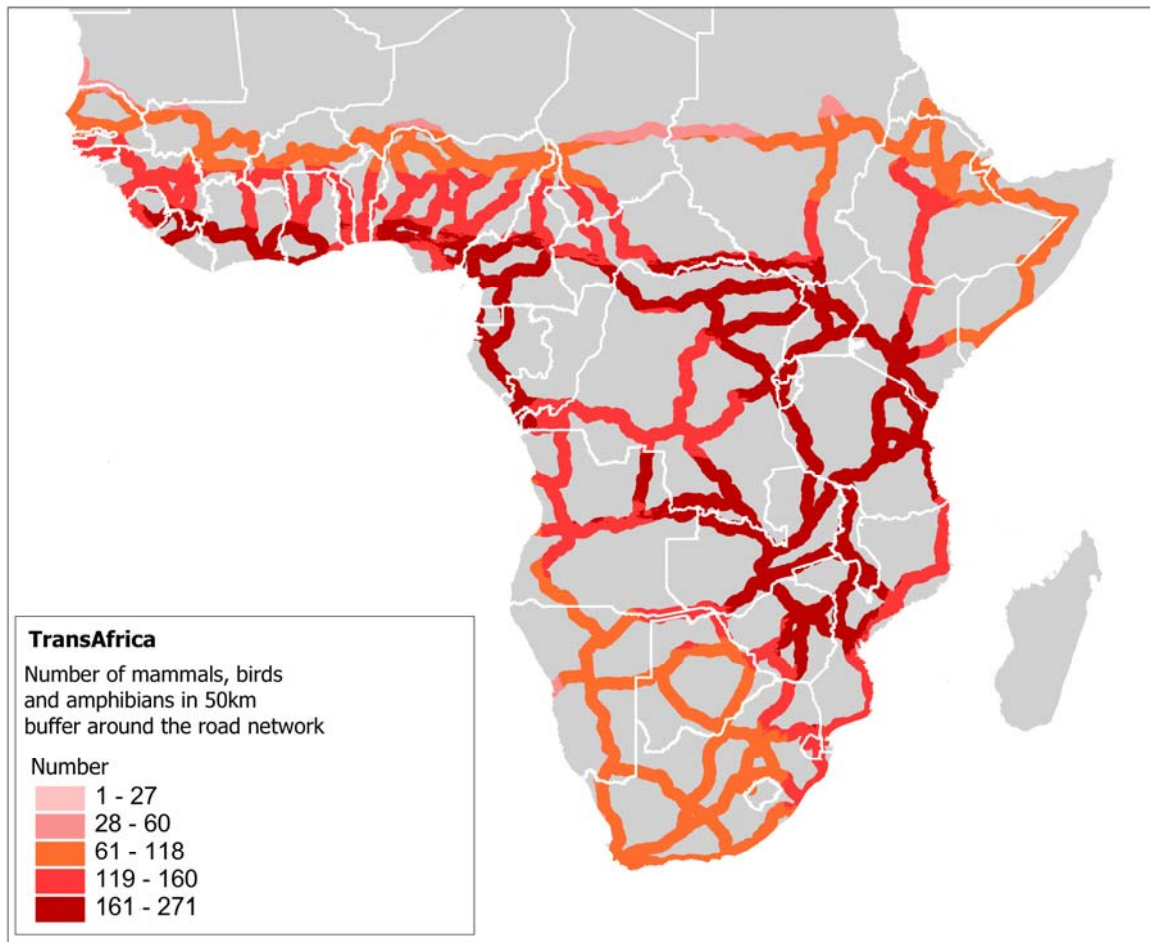
³⁵ Heggie and Vickers estimate a cost of \$43 billion to fully restore all primary roads on the continent that are in poor condition. The roads considered in our paper comprise the minimum network needed to connect all capitals and major cities in Sub-Saharan Africa, not all primary roads on the continent.

of the trans-African network generates trade flows that are far greater than the associated upgrade costs. We should stress that our benefit estimates are extremely conservative, since they do not include any inter-city trade expansion within countries (Nigeria alone has 18 cities in the network) or increased trade between Sub-Saharan countries and other parts of the world. Nor do they account for any induced growth from the expansion of inter-country trade. We conclude that the basic economics look very promising. In the next two sections, we turn our attention to the environmental and institutional implications of network upgrading.

6. Potential Environmental Impacts

Our results suggest that network upgrading would generate a very large increase in trade and, by implication, traffic volume on many of Africa's primary roads. Since Africa is also a repository for much of the world's biological diversity, we cannot ignore the potential implications of road upgrading for conservation. Figure 6 provides evidence on the conservation sensitivity of each link in the trans-African network. The underlying biodiversity information has been drawn from an extensive spatial database compiled by the Global Environment Facility and the World Bank's Development Research Group in collaboration with the World Conservation Union (IUCN). Pandey, et al. (2006) provide a complete description of the database, which contains the most recent information about the habitat ranges and conservation status of 5,327 amphibians, 4,612 mammals and 1,098 endangered birds. To index the differential conservation sensitivity of network components, we overlay the species range maps with 50-km corridors around network links and compute total amphibians, mammals and endangered birds within each corridor. Figure 6 depicts the results in five categories, by species count. While the

Figure 4: Biodiversity in Road Network Corridors



pattern of implied sensitivity is relatively complex, comparison of Figures 5 and 6 reveals an issue of potential concern: Many of the West, Central and East African network corridors with the greatest anticipated growth in traffic after upgrading are also corridors in the highest category of conservation sensitivity. We conclude that any broad-scale upgrading within or across regions will confront the biodiversity conservation problem. This result points to the inescapable need for conservation planning and investment as part of any road network upgrading strategy.

7. Implementation Issues, Costs and Local Employment Benefits

The results in Section 4 indicate that coordinated upgrading of the Sub-Saharan road network is likely to generate a very large expansion of interregional trade. Piecemeal, local improvements do not have the same potential, because the cost calculations of interregional shippers will be dominated by conditions in the lowest-quality network links. The success of upgrading would depend on smooth traffic flow over the whole network, with minimal delays at national borders and open roads within countries. We recognize that implementation of such a program would be difficult, but our results suggest that the potential payoff is sufficiently high to warrant a serious discussion.

In this section, we offer some preliminary thoughts about appropriate institutional arrangements and administrative measures, along with the associated costs. We present estimates of direct and indirect benefits for the rural poor generated by upgrading and maintaining the road system. We also provide rough estimates of the costs associated with administration of a trans-African network. We recognize the uncertainty in these estimates, but for the present purposes we are interested in orders of magnitude, not precise figures. We have already estimated maintenance costs from our econometric analysis of projects in the ROCKS database.

7.1 Overall Organization and Financing.

Coordinated upgrading and maintenance of the network could be accomplished by an all-Africa convention on overland trade, implemented in collaboration with multilateral and bilateral donors, that would cover 5 years of upgrading and 10 years of

full operation.³⁶ The agreement would ensure streamlined border procedures, finance and monitor needed repairs and maintenance, and implement measures to stop harassment of truckers for bribes at local road barriers. We should stress that donor support for this program would be strictly limited to the trans-African network links, which account for a modest part of primary and secondary road systems for most African countries. This limitation is necessary to preserve countries' incentive to use domestic resources for upgrading and maintaining their other roads. Existing national road funds would be well-spent on improving local access to the network on feeder roads, and the productivity of local funds would be greatly enhanced by the existence of the trans-African network.

7.2 Monitoring Network Conditions

Traffic conditions in the network could be monitored relatively easily by mobile inspection teams, supplemented by airborne surveillance. Strategically-located equipment pools would be needed for rapid repair of damaged roads and bridges. Network monitoring by an all-Africa inspection force would require financial support for vehicles, personnel and supplies. To approximate the associated costs, we have calculated annual support costs per person for six UN peacekeeping operations in Africa.³⁷ These vary from \$US 44,000 to \$US 66,000, with an average value of \$54,000.

Although the UN costs include vehicle support, we estimate conservatively by costing this separately. Under reasonable assumptions about vehicle monitoring range

³⁶ See also Simuyemba (2000), who proposes a series of Infrastructure Protocols as a basis for African regional integration,

³⁷ The UN operations are UMASIL (Sierra Leone); MUNOC (Congo D.R.); ONUB (Burundi); UNOCI (Cote d'Ivoire), UNMIL (Liberia); UNMEE (Ethiopia, Eritrea). Detailed calculations are available from the authors on request.

and team size in a 90,000 km system,³⁸ annual vehicle and personnel costs for road monitoring (700 vehicles, 7,000 people) are approximately \$US 400 million. Assuming 1,000 people for overhead support adds another \$54 million. We estimate the annual cost of complementary airborne surveillance at about \$56 million.³⁹ To summarize, the approximate annual cost for the requisite road and airborne monitoring system is about \$500 million.

7.3 Working with Roadside Communities

A trans-African network cannot function properly if roadside communities constantly harass truckers for bribes. Under current conditions, local barricades are improvised “toll stations” for local police and other groups who have low wages (if any) and/or the power to extract payments from passing vehicles. Undoubtedly, these payments provide support for extended families in neighboring settlements, whose de facto local control will not change in the foreseeable future. Realistically, abutting settlements will only support barricade removal if they stand to gain from the change. For the trans-African network, the critical operational question is how to make barricade removal worth their while.

We believe that the requisite incentives would be provided by three factors. The first is employment and income generated by initial upgrading and continuous maintenance of the network, coupled with a clear prior understanding about barricade

³⁸ 150 km/day monitoring range and 10-person operational and support team per vehicle. Monitoring the whole system would require 700 vehicles, allowing for 100 spares. Associated monitoring personnel would number 7,000. We compute costs for a 90,000 km system on the assumption that South Africa and its neighboring states (principally Botswana) would maintain current road quality, which is above our target quality for the rest of the network.

³⁹ For airborne surveillance, we assume one helicopter pass per day over the entire network. This would require approximately 140 standard light utility helicopters with pilot and one crew member, carrying a unit cost of approximately \$200,000, operating cost of \$100/hour, a cruising speed of 150 km/hour, and operating range of 300 km. We estimate the cost of this helicopter fleet at about \$30 million, with annualized costs (operations and 30% replacement/year) of about \$56 million.

removal for villages along the planned right-of-way. We estimate the potential employment and income gains from the country-level upgrading and maintenance cost estimates in Appendix Tables A4 and A5. Drawing on results from a recent UNDP study of labor-intensive road construction in Mozambique (UNDP, 2002), we assume a 35% labor share of total construction expenditure. Dividing the resulting wage bill by the annual wage per road worker, we arrive at estimated annual employment per country for initial upgrading and subsequent maintenance.⁴⁰ To put the results in perspective, we also calculate populations for areas contiguous to the network in each country.⁴¹ We present the employment and population results for all network countries in Appendix Table A6.

Our results indicate a variety of employment and income impacts, from modest to extremely large. Democratic Republic of Congo provides an illustration of large-scale benefit generation, with total network length of 12,184 km, between 2,000 and 4,900 abutting settlements, and abutting population (within 5 km of the road) between 1 and 7.3 million. At estimated Congolese wages (\$500/year), network upgrading generates

⁴⁰ We conservatively estimate the annual wage for rural road workers as 75% of per capita income. This is probably too high, so our estimated range of employment benefits is probably conservative.

⁴¹ First, we estimate the number of settlements abutting the network in each country. Using a Geographic Information System (GIS) and available spatial data, we develop relatively precise estimates of villages within 5 km of network roads in Mozambique, Mali and Burkina Faso. We divide total network distance in each country by the estimated number of settlements to obtain the estimated road interval separating settlements. The estimated intervals for the three countries are 2.70 km (Burkina Faso), 4.06 km (Mozambique) and 5.04 km (Mali). From these results, we set low- and high-range interval estimates for Africa at 2.5 and 6.0 km. Then we multiply by network length in each country to obtain low and high numbers for settlements abutting network roads. Using the three-country spatial dataset, we also estimate the average populations per settlement in the network's 5-km buffer areas: 1,274 (Burkina Faso), 1,394 (Mozambique) and 700 (Mali). These averages are somewhat higher than for villages further than 5 km from a main road. For our extrapolation to other countries, we set the low- and high-range estimates at 500 and 1,500 people per settlement. We (very) conservatively bound our population estimates as follows: For each country, we obtain the lower-bound network-abutting population estimate by multiplying the lower-bound estimate of network-abutting settlements by the lower-bound estimate of population per village. We obtain the upper-bound population estimate by multiplying the upper-bound estimate of settlements by the upper-bound estimate of population per village.

2.5 million person-years of employment and total labor income of \$1.3 billion.

Subsequent maintenance generates about 110,000 rural jobs, with an annual income flow of about \$55 million. Comparison of employment generated with the abutting population range indicates a large local labor deficit during the upgrade, with consequent overflow benefits for more distant settlements. Assuming that 40% of the local population is employable on road construction,⁴² annual maintenance demand can absorb between 4% and 26% of available labor in abutting settlements. In the full network, 18 countries have high-range absorption percentages of 10% or more.

For the whole trans-Africa network, we estimate that 8.4 million person-years of rural construction employment would be generated by initial upgrading, with about 365,000 rural jobs generated by annual maintenance. This would have a significant impact on employment and earnings in some of the poorest parts of rural Africa and, coupled with a clear prior understanding about the link between road siting and jobs, would probably be sufficient to motivate removal of barricades in most areas.

The second major source of income for local settlements would be growth in income-earning opportunities from large increases in network traffic. Abutting settlements would increase sales of goods and services to truckers and vehicle passengers, as well as having greatly-expanded export markets for local produce. To assess the potential scale of this effect, we have used GIS to define spatial corridors extending 10 km on either side of all network links. Overlaying these 20-km corridors on the most recent spatial population distribution map for rural Sub-Saharan Africa (SSA),

⁴² Network countries have a mean population percentage of 53% in the age range 15-64.

we find that approximately 67 million people, or 15% of SSA's total rural population, reside within the corridors.⁴³

For abutting settlements, we believe that increased income and employment from construction, maintenance, and sales of goods and services would easily compensate for any loss of barricade-extracted payments. Since the network's road monitoring teams would circulate daily, villagers would be constantly reminded of the link between income growth and barricade-free passage. As insurance, however, it is also worth thinking about direct payment programs that are explicitly tied to the absence of barricades. As an added incentive for local support, such programs could provide village development funds, micro-credit, or cash transfers conditional on barricade-free road conditions.⁴⁴ They would probably work best if organized around regular payments in small increments, tied explicitly to monitored traffic flow.

We base our order-of-magnitude cost calculation for such a program on our estimate of abutting settlement numbers for the network, which we have explained in footnote 40. As we report in Appendix Table A6, the total number of settlements within 5 km of the continental network probably lies within the range 19,000 – 42,000. If we assume that 20% of settlement areas require additional compensation, at \$20,000 per settlement annually, the total outlay is between \$76 million and \$168 million. To be conservative, we double the high-range estimate to \$340 million. We believe that such costs would plummet once the abutting settlements perceived the full benefits of the

⁴³ This estimate is based on GIS analysis of the GRUMP spatial population map (Balk et al., 2004). In this analysis, the rural population is estimated by masking urban areas, and then computing total population in remaining areas within 20-km corridors around network links. This approach assumes that the rural population is uniformly distributed in each administrative area, after urban areas are masked. More detailed analysis of available datasets (e.g., for Mozambique) suggests non-uniform rural distributions, with higher population concentrations near network roads. This implies that our analysis probably underestimates Africa's rural population within the network's 20 km corridor.

⁴⁴ For a discussion of conditional cash transfer programs, see Das, Do and Ozler (2004).

network and brought pressure to bear on recalcitrant barrier-erectors. However, we include \$340 million as a recurrent cost in our full accounting.

7.4 Network Benefits and Costs: A Summary Accounting.

We posit a 5-year period for network upgrading, followed by a 10-year period of network operation before a new upgrade would be needed. Our benchmark estimate for trade expansion is \$19.7 billion annually, or \$197 billion for the ten-year operational period. We assume that trade growth to full volume phases in continuously during the 5-year initial upgrade period, which adds \$49.2 billion to total trade volume. The estimated cost of upgrading is \$20.7 billion, with an annual maintenance cost of \$900 million that would phase in during the first 5 years, and remain constant for the next 10 years. As we have previously noted, a significant percentage of these expenditures would generate jobs and income in high-poverty areas of rural Africa. Our estimate for the subcontinent is 8.4 million person-years of employment created by upgrading, and continuous employment of 365,000 people for maintenance. Conservative, order-of magnitude estimates for other cost categories include \$500 million annually for administration and network monitoring, and \$350 million annually for programs in abutting settlements. Table 16 summarizes the benefit and cost estimates. Among the imputed costs, we roughly estimate that rural employment and income generation are directly tied to 35% of upgrading and maintenance expenditure and 100% of abutting settlement programs. This represents about \$17 billion in direct payments to high-poverty rural areas. It is worth repeating that our overall benefit estimate is extremely conservative, because it does not include either trade expansion among network cities within countries, greater trade with the rest of the world, or induced growth in rural and urban areas.

To summarize, the balance sheet looks very good for network upgrading in Sub-Saharan Africa: total trade expansion between SSA countries over 15 years of \$246 billion, weighed against total costs of \$47 billion (\$5.9 billion/year for the first five years and \$1.8 billion/year thereafter) for multilateral and bilateral funding agencies supporting a trans-African consortium. Even though the monetary value of trade expansion is not a direct measure of welfare gain, we can assume that the direct and indirect benefits of greater trade will far exceed the costs—especially if upgrading and maintenance programs ensure that a large proportion of investments (i.e., costs) yields significant local employment and expenditure multipliers.⁴⁵

Table 16: Trans-African Road Network: 15-Year Benefit and Cost Estimates (\$US Billion)

	Upgrading (5 Years)	Operation (10 Years)
Trade Expansion	49.25	197.00
Cost Components		
Upgrading	20.70	
Maintenance	4.50	9.00
Admin, Monitoring	2.50	5.00
Settlement Programs	1.75	3.50
Total Trade Expansion	246.25	
Total Costs	46.95	

8. Summary and Conclusions

In this paper, we have estimated the benefits and costs of coordinated road network upgrading in Sub-Saharan Africa. Our simulated network uses minimum-distance routes over existing roads to connect 83 cities in mainland Sub-Saharan Africa: all 42 capital cities, as well as 41 other cities whose populations are 500,000 or greater. Using econometric estimates of gravity-model parameters for Sub-Saharan trade, we estimate

⁴⁵ See, for instance, Hertel and Winters (2005) for a recent discussion of the poverty reducing effects of increased trade.

trade flows in the network between 3,403 city pairs. The model incorporates economic scale for origin and destination cities (proxied by their estimated total incomes), the network road distance between them, and road quality in each transshipment country. We compute trade volumes for the current road network, and for an upgraded network with road quality comparable to current levels in The Gambia and Zimbabwe. Our results suggest that coordinated upgrading of the network would expand overland trade by about \$250 billion over 15 years.

Using the World Bank's ROCKS database, we also estimate country-specific unit costs for upgrading and maintaining the 83-city road network. Our results indicate total expenditures of approximately \$35 billion for upgrading and maintenance over 15 years, of which about \$12 billion would directly generate jobs and income for about 8.4 million rural construction workers in the upgrade period, and 365,000 annual jobs for maintenance workers. We estimate additional 15-year costs of \$12 billion for administration, monitoring of road conditions, and programs that compensate abutting settlements for loss of revenue from barricades. Over 15 years, the implied annual implementation cost is \$5.9 billion for the first five years, and \$1.8 billion thereafter. This is well within the range of aid programs that are currently proposed for Sub-Saharan Africa.

We acknowledge that our network perspective incorporates a broad vision, and in closing we would like to address the question of feasibility. It is natural to ask whether an integrated trans-African road network is feasible, given Africa's many disappointments during the past several decades. We believe that a coordinated road upgrading program can succeed, for several reasons. First, the growing development gap

between Sub-Saharan Africa and other regions has focused world attention and assistance on the region. Bilateral and multilateral development institutions have assigned Africa the highest priority, and donors appear willing to provide major resources for promising programs. Second, from a technical perspective, network upgrading can work because its goals are realistic. It seeks only to maintain basic quality standards in a limited network, rather than attempting improvement of all roads on the continent. Its operations and authority would be confined to the basic network of connector roads. It would avoid perverse financial incentives by leaving the greatest part of national road network improvement to budgetary support by national authorities. Third, all mainland Sub-Saharan countries should want to join the network, because their capitals and largest cities would be connected to it, and all would reap large gains from the expansion of trade. The potential gains should be sufficient for states to accept the desirability of streamlined border procedures and barricade-free roads. Fourth, we believe that large income increases from construction and service employment and expanded produce sales, coupled with direct compensation payments where needed, would provide sufficient incentives for road barricade removal. Fifth, and most important, we believe that coordinated road network upgrading is possible because Africa is ready for it. Governance is improving in many states, and a new, better-educated generation of leaders is ready to embrace the network's continental vision.

The final key to successful network upgrading would be willingness by donor countries to accept an unprecedented level of strategic coordination, as well as a 15-year commitment of approximately \$47 billion. The donors would collectively provide long-term financial, technical and institutional support for the network. In return, our results

suggest that network upgrading would offer an important economic opportunity for the subcontinent. If Sub-Saharan countries are ready to collaborate on this scale, then the donor countries should be prepared to follow their lead.

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Table A1
Trans-African Road Network Cities (*'s denote capital cities)

Region	Country	City	Region	Country	City
West	Benin	Cotonou*	South	South Africa	Soweto
	Benin	Porto Novo		South Africa	West Rand
	Burkina Faso	Ouagadougou*	Central	Angola	Luanda*
	Chad	N'Djamena*		Burundi	Bujumbura*
	Cote d'Ivoire	Abidjan*		Cameroon	Douala
	Cote d'Ivoire	Yamousoukro		Cameroon	Yaounde*
	Cote d'Ivoire	Bouake		Central African Republic	Bangui*
	Gambia, The	Banjul*		Congo	Brazzaville*
	Ghana	Accra*		Congo	Pointe-Noire
	Ghana	Kumasi		D.R. of Congo	Kinshasa*
	Guinea	Conakry*		D.R. of Congo	Kananga
	Guinea-Bissau	Bissau*		D.R. of Congo	Kisangani
	Liberia	Monrovia*		D.R. of Congo	Kolwezi
	Mali	Bamako*		D.R. of Congo	Lubumbashi
	Mauritania	Nouakchott*		D.R. of Congo	Mbuji-Mayi
	Niger	Niamey*		Equatorial Guinea	Bata
	Nigeria	Abeokuta		Gabon	Libreville*
	Nigeria	Abuja*		Rwanda	Kigali*
	Nigeria	Ado-Ekiti		Zambia	Lusaka*
	Nigeria	Enugu	East	Djibouti	Djibouti*
	Nigeria	Ibadan		Eritrea	Asmara*
	Nigeria	Ilesha		Ethiopia	Addis Ababa*
	Nigeria	Ilorin		Kenya	Mombasa
	Nigeria	Iwo		Kenya	Nairobi*
	Nigeria	Kaduna		Malawi	Blantyre-Limbe
	Nigeria	Kano		Malawi	Lilongwe*
	Nigeria	Lagos		Somalia	Mogadishu*
	Nigeria	Maiduguri		Sudan	Khartoum*
	Nigeria	Mushin		Tanzania	Dar es Salaam*
	Nigeria	Ogbomosho		Tanzania	Dodoma
	Nigeria	Onitsha	Southern	Uganda	Kampala*
	Nigeria	Oshogbo		Botswana	Gaborone*
	Nigeria	Port Harcourt		Lesotho	Maseru*
	Nigeria	Zaria		Mozambique	Beira
	Senegal	Dakar*		Mozambique	Maputo*
	Sierra Leone	Freetown*		Namibia	Windhoek*
	Togo	Lome*		Swaziland	Mbabane*
South	South Africa	Capetown		Zimbabwe	Bulawayo
	South Africa	Durban		Zimbabwe	Harare*
	South Africa	EastRand			
	South Africa	Johannesburg			
	South Africa	Pretoria*			
	South Africa	Port Elizabeth			
	South Africa	Sasolburg			

Table A2
Country Trade Impacts of Network Upgrading
(\$US Million)^a

Region	Country	Current	Upgraded	Change	% Change
West	Chad	20.5	124.5	104.0	507.3
	Benin	113.9	610.1	496.2	435.6
	Burkina Faso	105.6	499.2	393.6	372.7
	Togo	192.1	755.9	563.8	293.5
	Niger	83.7	296.6	212.9	254.4
	Ghana	403.4	1,304.1	900.7	223.3
	Nigeria	1,144.8	3,134.5	1,989.7	173.8
	Mali	149.9	371.5	221.6	147.8
	Cote d'Ivoire	892.3	1,675.9	783.6	87.8
	Guinea	72.7	134.7	62.0	85.3
	Sierra Leone	19.5	29.6	10.1	51.8
	Senegal	307.1	427.7	120.6	39.3
	Guinea-Bissau	15.9	22.1	6.2	39.0
	Gambia, The	28.1	32.1	4.0	14.2
	Mauritania	60.8	68.6	7.8	12.8
	Equatorial Guinea	35.6	445.6	410.0	1,151.7
Central	Gabon	75.9	513.7	437.8	576.8
	Central African Republic	10.7	58.3	47.6	444.9
	Congo, Democratic Republic of	171.7	660.8	489.1	284.9
	Cameroon	272.7	992.5	719.8	264.0
	Rwanda	52.9	163.1	110.2	208.3
	Burundi	22.5	56.1	33.6	149.3
	Angola	209.3	470.6	261.3	124.8
	Congo, Republic of	82.3	109.4	27.1	32.9
	Zambia	502.5	632.8	130.3	25.9
East	Sudan	55.1	621.0	565.9	1,027.0
	Uganda	253.3	2,131.1	1,877.8	741.3
	Ethiopia	67.4	554.9	487.5	723.3
	Tanzania	247.7	1,593.3	1,345.6	543.2
	Kenya	510.6	3,060.4	2,549.8	499.4
	Eritrea	3.7	6.3	2.6	70.3
	Malawi	197.3	273.9	76.6	38.8
	Djibouti	40.5	43.2	2.7	6.7
Southern	Mozambique	448.5	1,202.3	753.8	168.1
	Zimbabwe	673.2	772.4	99.2	14.7
South	South Africa	2,499.9	5,851.6	3,351.7	134.1

* Current trade values are the averages of total exports and total imports for 2000-2003.

Table A3
City Trade Impacts of Network Upgrading
(\$US Million)

Region	Country	City	Current	Upgraded	Change	% Change
West	Benin	Cotonou	97	528	431	444
	Benin	Porto Novo	17	82	65	382
	Burkina Faso	Ouagadougou	106	499	393	371
	Chad	N'Djamena	21	125	104	495
	Cote d'Ivoire	Abidjan	813	1,507	694	85
	Cote d'Ivoire	Bouake	49	107	58	118
	Cote d'Ivoire	Yamoussoukro	30	63	33	110
	Gambia, The	Banjul	28	32	4	14
	Ghana	Accra	352	1,155	803	228
	Ghana	Kumasi	51	149	98	192
	Guinea	Conakry	73	135	62	85
	Guinea-Bissau	Bissau	16	22	6	38
	Mali	Bamako	150	372	222	148
	Mauritania	Nouakchott	61	69	8	13
	Niger	Niamey	84	297	213	254
	Nigeria	Abuja	3	9	6	200
	Nigeria	Abeokuta	8	23	15	188
	Nigeria	Ado-Ekiti	4	14	10	250
	Nigeria	Enugu	5	18	13	260
	Nigeria	Ibadan	35	99	64	183
	Nigeria	Ilesha	7	21	14	200
	Nigeria	Ilorin	8	22	14	175
	Nigeria	Iwo	6	16	10	167
	Nigeria	Kaduna	4	12	8	200
	Nigeria	Kano	7	35	28	400
	Nigeria	Lagos	1,001	2,675	1,674	167
	Nigeria	Maiduguri	2	19	17	850
	Nigeria	Mushin	6	19	13	217
	Nigeria	Ogbomosho	24	68	44	183
	Nigeria	Onitsha	6	21	15	250
	Nigeria	Oshogbo	8	23	15	188
	Nigeria	PortHarcourt	7	24	17	243
	Nigeria	Zaria	3	15	12	400
	Senegal	Dakar	307	428	121	39
	Sierra Leone	Freetown	20	30	10	50
	Togo	Lome	192	756	564	294

Region	Country	City	Current	Upgraded	Change	% Change
Central	Angola	Luanda	209	471	262	125
	Burundi	Bujumbura	22	56	34	155
	Cameroon	Douala	163	569	406	249
	Cameroon	Yaounde	110	423	313	285
	Central African Republic	Bangui	11	58	47	427
	Congo	Brazzaville	58	77	19	33
	Congo	Pointe-Noire	24	33	9	38
	D.R. of Congo	Kinshasa	99	417	318	321
	D.R. of Congo	Kananga	5	19	14	280
	D.R. of Congo	Kisangani	7	21	14	200
	D.R. of Congo	Kolwezi	15	52	37	247
	D.R. of Congo	Lubumbashi	33	106	73	221
	D.R. of Congo	Mbuji-Mayi	12	45	33	275
	Equatorial Guinea	Bata	36	446	410	1,139
	Gabon	Libreville	76	514	438	576
	Rwanda	Kigali	53	163	110	208
	Zambia	Lusaka	502	633	131	26
East	Djibouti	Djibouti	41	43	2	5
	Eritrea	Asmara	4	6	2	50
	Ethiopia	Addis Ababa	67	555	488	728
	Kenya	Mombasa	73	566	493	675
	Kenya	Nairobi	437	2,495	2,058	471
	Malawi	Blantyre-Limbe	94	132	38	40
	Malawi	Lilongwe	103	142	39	38
	Sudan	Khartoum	55	621	566	1,029
	Tanzania	Dodoma	5	32	27	540
	Tanzania	Dar es Salaam	243	1,561	1,318	542
Southern	Uganda	Kampala	253	2,131	1,878	742
	Mozambique	Beira	24	44	20	83
	Mozambique	Maputo	425	1,159	734	173
	Zimbabwe	Bulawayo	228	248	20	9
	Zimbabwe	Harare	445	524	79	18
South	South Africa	Capetown	389	1,033	644	166
	South Africa	Durban	175	443	268	153
	South Africa	East Rand	438	987	549	125
	South Africa	Johannesburg	655	1,459	804	123
	South Africa	Pretoria	313	694	381	122
	South Africa	Port Elizabeth	81	214	133	164
	South Africa	Sasolburg	162	371	209	129
	South Africa	Soweto	87	197	110	126
	South Africa	West Rand	201	453	252	125

Table A4
Network Upgrade Costs by Country

Region	Country	Total Upgrade Cost (\$US Million)			Upgrade Cost Per Km (\$US '000)			Network Length (Km)
		Baseline	Low (-1 SE)	High (+1 SE)	Baseline	Low (-1 SE)	High (+1 SE)	
West	Benin	90	80	101	97	86	109	931
West	Burkina Faso	215	179	258	135	113	162	1,590
West	Chad	372	310	447	180	150	216	2,071
West	Cote d'Ivoire	327	261	409	194	155	243	1,686
West	Gambia, The	14	10	20	135	94	193	105
West	Ghana	205	194	217	97	91	102	2,120
West	Guinea	669	460	972	245	168	356	2,733
West	Guinea-Bissau	112	75	168	250	168	373	450
West	Liberia	102	76	138	209	155	283	489
West	Mali	240	212	272	116	102	131	2,077
West	Mauritania	65	42	99	309	202	474	209
West	Niger	126	109	146	126	109	146	999
West	Nigeria	554	474	646	70	60	82	7,890
West	Senegal	240	186	309	122	95	157	1,964
West	Sierra Leone	96	73	125	157	120	205	609
West	Togo	50	45	55	71	64	78	703
Central	Angola	1,704	1,115	2,604	586	384	896	2,906
Central	Burundi	30	23	39	109	83	144	272
Central	Cameroon	1,497	1,079	2,079	441	318	612	3,398
Central	Central African Republic	1,235	898	1,698	520	378	715	2,375
Central	Congo, Democratic Republic of	3,498	2,856	4,283	343	280	421	10,185
Central	Congo	343	255	461	396	294	532	867
Central	Equatorial Guinea	60	41	88	550	376	804	109
Central	Gabon	1,709	781	3,740	1,588	726	3,477	1,076
Central	Rwanda	37	33	42	178	158	200	208
Central	Zambia	481	428	541	136	121	153	3,534
East	Djibouti	92	69	121	388	294	512	236
East	Eritrea	33	29	37	139	124	156	236
East	Ethiopia	999	858	1,163	236	203	274	4,239
East	Kenya	367	319	422	147	127	169	2,504
East	Malawi	161	139	186	130	113	151	1,236
East	Somalia	293	232	371	113	90	143	2,590
East	Sudan	406	340	484	124	104	148	3,282
East	Tanzania	644	537	773	158	132	189	4,080
East	Uganda	415	381	451	243	223	264	1,708
Southern	Botswana	255	180	359	99	70	139	2,580
Southern	Lesotho	1	0	1	204	180	231	2
Southern	Mozambique	742	660	834	190	169	213	3,910
Southern	Namibia	1,201	846	1,706	472	332	670	2,547
Southern	Swaziland	159	97	259	622	381	1,014	255
Southern	Zimbabwe	189	149	239	82	65	104	2,288
South	South Africa	693	471	1,017	80	55	118	8,655
	Total	20,715	15,601	28,380				

Table A5
Network Maintenance Costs by Country

Region	Country	Total Cost (\$US Million)			Cost Per Km (\$US '000)			Network Length (Km)
		Baseline	Low (-1 SE)	High (+1 SE)	Baseline	Low (-1 SE)	High (+1 SE)	
West	Benin	3.9	3.4	4.4	4.2	3.7	4.8	931
West	Burkina Faso	9.3	7.8	11.2	5.9	4.9	7.1	1,590
West	Chad	16.2	13.5	19.5	7.8	6.5	9.4	2,071
West	Cote d'Ivoire	14.2	11.4	17.7	8.4	6.8	10.5	1,686
West	Gambia, The	0.6	0.4	0.9	5.9	4.1	8.4	105
West	Ghana	8.9	8.4	9.4	4.2	4	4.5	2,120
West	Guinea	29.1	20.1	42.1	10.6	7.4	15.4	2,733
West	Guinea-Bissau	4.9	3.3	7.3	10.9	7.3	16.2	450
West	Liberia	4.5	3.3	6	9.1	6.7	12.3	489
West	Mali	10.4	9.2	11.9	5	4.4	5.7	2,077
West	Mauritania	2.8	1.8	4.3	13.4	8.8	20.5	209
West	Niger	5.5	4.7	6.4	5.5	4.7	6.4	999
West	Nigeria	24.1	20.4	28.5	3.1	2.6	3.6	7,890
West	Senegal	10.4	8.1	13.5	5.3	4.1	6.9	1,964
West	Sierra Leone	4.2	3.2	5.5	6.8	5.2	9	609
West	Togo	2.2	1.9	2.4	3.1	2.8	3.4	703
Central	Angola	74.1	49	112.2	25.5	16.9	38.6	2,906
Central	Burundi	1.3	1	1.7	4.8	3.6	6.3	272
Central	Cameroon	65.2	47.5	89.4	19.2	14	26.3	3,398
Central	Central African Republic	53.7	39.5	73.1	22.6	16.6	30.8	2,375
Central	Congo, Democratic Republic of	152.2	125.3	184.8	14.9	12.3	18.1	10,185
Central	Congo	14.9	11.2	19.9	17.2	12.9	23	867
Central	Equatorial Guinea	2.6	1.8	3.8	23.9	16.5	34.7	109
Central	Gabon	74.3	34.3	161.1	69.1	31.9	149.8	1,076
Central	Rwanda	1.6	1.4	1.8	7.7	6.9	8.6	208
Central	Zambia	20.9	18.6	23.6	5.9	5.3	6.7	3,534
East	Djibouti	4	3.1	5.2	16.9	12.9	22	236
East	Eritrea	1.4	1.3	1.6	6.1	5.4	6.8	236
East	Ethiopia	43.5	37.6	50.3	10.3	8.9	11.9	4,239
East	Kenya	16	13.9	18.3	6.4	5.6	7.3	2,504
East	Malawi	7	6	8.1	5.7	4.9	6.6	1,236
East	Somalia	12.8	10.1	16.2	4.9	3.9	6.2	2,590
East	Sudan	17.7	14.8	21	5.4	4.5	6.4	3,282
East	Tanzania	28	23.3	33.7	6.9	5.7	8.2	4,080
East	Uganda	18	17	19.1	10.6	10	11.2	1,708
Southern	Botswana	11.1	7.9	15.5	4.3	3.1	6	2,580
Southern	Lesotho	0	0	0	8.9	8	9.8	2
Southern	Mozambique	32.3	28.9	36	8.3	7.4	9.2	3,910
Southern	Namibia	52.3	37.4	73.1	20.5	14.7	28.7	2,547
Southern	Swaziland	6.9	4.3	11.1	27.1	16.8	43.6	255
Southern	Zimbabwe	8.2	6.5	10.4	3.6	2.8	4.5	2,288
South	South Africa	30.1	20.6	44	3.5	2.4	5.1	8,655
	Total	901.3	683.2	1226				

Table A6: Network Villages, Population and Construction Employment

Region	Country	Network Length (km)	Villages (Low)	Villages (High)	Village Pop. (Low)	Village Pop. (High)	Upgrade Person-Years	Maint. Person-Years	Ann. Wage (\$US)
West	Benin	932	155	373	77,694	559,396	41,964	1,826	749
	Burkina Faso	1,590	589	589	750,197	750,197	95,712	4,165	785
	Chad	2,076	346	831	173,026	1,245,788	193,115	8,403	675
	Cote d'Ivoire	1,767	295	707	147,273	1,060,363	99,050	4,310	1,156
	Gambia, The	125	21	50	10,421	75,034	3,742	163	1,331
	Ghana	2,203	367	881	183,624	1,322,093	48,012	2,089	1,493
	Guinea	2,968	495	1,187	247,324	1,780,731	157,089	6,836	1,490
	Guinea-Bissau	450	75	180	37,459	269,704	66,264	2,883	594
	Liberia	624	104	249	51,962	374,123	67,655	2,944	529
	Mali	3,303	656	656	459,364	459,364	122,639	5,337	685
	Mauritania	1,671	279	669	139,290	1,002,888	17,561	764	1,286
	Niger	2,562	427	1,025	213,519	1,537,335	76,032	3,308	580
	Nigeria	8,484	1,414	3,393	706,978	5,090,238	297,046	12,926	652
	Senegal	2,105	351	842	175,411	1,262,962	73,415	3,195	1,142
	Sierra Leone	684	114	274	57,007	410,453	94,707	4,121	353
	Togo	703	117	281	58,568	421,693	14,848	646	1,173
Central	Angola	4,270	712	1,708	355,875	2,562,297	418,732	18,221	1,424
	Burundi	272	45	109	22,654	163,112	22,952	999	453
	Cameroon	3,896	649	1,558	324,633	2,337,355	357,020	15,535	1,468
	Central African Republic	2,544	424	1,018	212,004	1,526,426	500,527	21,780	864
	Congo	903	151	361	75,285	542,051	164,425	7,155	730
	Democratic Republic of Congo	12,184	2,031	4,874	1,015,329	7,310,370	2,461,554	107,112	497
	Equatorial Guinea	109	18	44	9,102	65,537	28,037	1,220	750
	Gabon	1,085	181	434	90,406	650,923	130,815	5,692	4,572
	Rwanda	344	57	137	28,638	206,193	14,955	651	866
	Zambia	3,667	611	1,467	305,557	2,200,013	281,325	12,242	598
East	Djibouti	257	43	103	21,392	154,024	22,112	962	1,449
	Eritrea	620	103	248	51,683	372,118	19,165	834	600
	Ethiopia	4,435	739	1,774	369,582	2,660,992	658,438	28,651	531
	Kenya	3,383	564	1,353	281,883	2,029,557	172,455	7,504	744
	Malawi	1,236	206	494	103,015	741,706	134,884	5,869	417
	Somalia	2,868	478	1,147	239,024	1,720,971	160,973	7,005	638
	Sudan	4,475	746	1,790	372,887	2,684,788	109,711	4,774	1,294
	Tanzania	5,145	858	2,058	428,782	3,087,229	562,231	24,465	401
	Uganda	1,727	288	691	143,899	1,036,072	148,252	6,451	979
Southern	Botswana	2,874	479	1,150	239,506	1,724,444	15,831	689	5,626
	Lesotho	4	1	2	358	2,574	95	4	1,700
	Mozambique	4,148	1,023	1,023	1,425,869	1,425,869	347,803	15,134	746
	Namibia	3,312	552	1,325	275,991	1,987,132	91,465	3,980	4,596
	Swaziland	255	43	102	21,252	153,014	17,208	749	3,226
	Zimbabwe	2,756	459	1,102	229,684	1,653,728	38,144	1,660	1,731
South	South Africa	9,802	1,634	3,921	816,816	5,881,073	33,685	1,466	7,195
	Total	108,818	18,900	42,180	10,950,223	62,501,930	8,381,645	364,720	

Table A7: Trade Agreements in Sub-Saharan Africa

Country	WAEMU	CEMAC	EAC	ECOWAS	SADC	COMESA
Benin	X			X		
Burkina Faso	X			X		
Cote d'Ivoire	X			X		
Guinea-Bissau	X			X		
Mali	X			X		
Niger	X			X		
Senegal	X			X		
Togo	X			X		
Cameroon		X				
Central African Republic		X				
Chad		X				
Congo		X				
Equatorial Guinea		X				
Gabon		X				
Kenya			X			X
Tanzania			X		X	
Uganda			X			X
Gambia, The				X		
Ghana				X		
Guinea				X		
Liberia				X		
Nigeria				X		
Sierra Leone				X		
Angola					X	X
Botswana					X	
Dem.Rep. of Congo					X	X
Lesotho					X	
Malawi					X	X
Mozambique					X	
Namibia					X	
South Africa					X	
Swaziland					X	X
Zambia					X	X
Zimbabwe					X	X
Burundi						X
Djibouti						X
Eritrea						X
Ethiopia						X
Rwanda						X
Sudan						X
Mauritania						
Somalia						